

# A potential **game changer** in the SAF landscape

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# Global warming, global warning

Human CO<sub>2</sub> emissions led in 50 years to a 1.5°C increase in temperature globally

Consequences are already obvious: deadly heatwaves, hurricanes, floods...

Actions are very insufficient: yearly CO<sub>2</sub> emissions still increasing

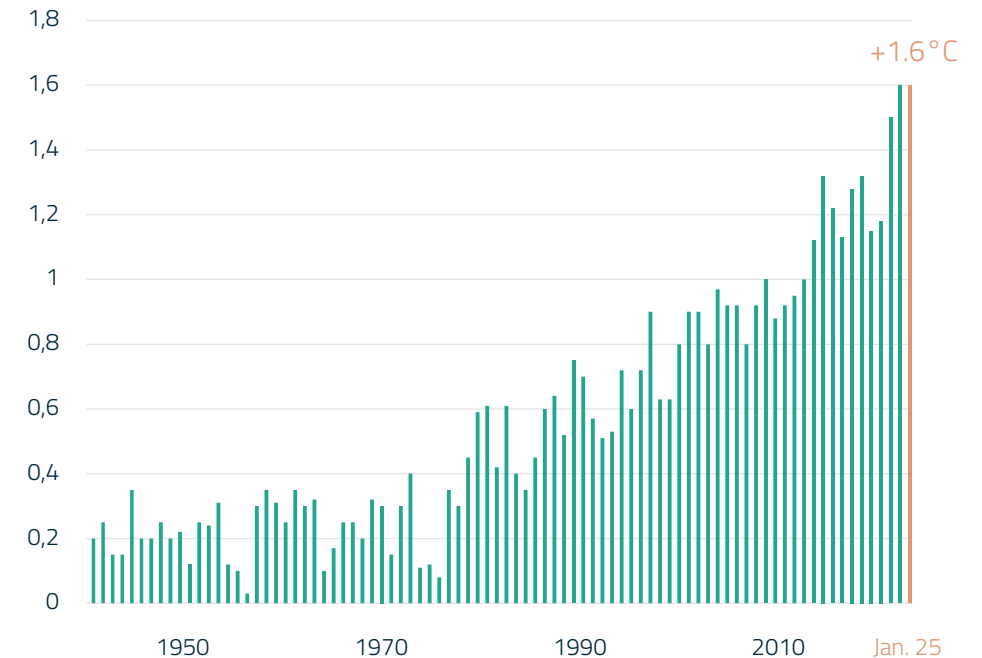
If we don't really act, we will be at +4°C in 2100, in a dystopian scenario

The only viable path is a combination of sobriety and new technologies

Developing such new technologies is among the first priorities of humankind

➤ **GLOBAL BIOENERGIES' MISSION IS TO DEVELOP AND DEPLOY ITS INNOVATIVE PROCESS TO REDUCE CO<sub>2</sub> EMISSIONS OF AIR TRANSPORT**

➤ **2024 ON TRACK TO BE THE WARMEST YEAR AND FIRST YEAR ABOVE 1.5°C**



Copernicus  
masters

Climate  
Change Service

ECMWF



# Why focusing on Sustainable Aviation Fuels (SAF)?

## AIR TRANSPORT ACCOUNTS FOR 5% OF GLOBAL WARMING

Impact comes from CO<sub>2</sub> emissions and from contrails

Impact should double by 2040 due to increase in air traffic

## AIR TRANSPORT CUSTOMERS HAVE FINANCIAL MEANS TO PAY FOR DECARBONATION EFFORTS

Only 10% of the world's population regularly flies

The richest 1% generate half of air transport global emissions

## AIR TRANSPORT EMISSIONS ARE HARD TO ABATE

Developing new technologies (electric, hydrogen) will take decades and entails tremendous infrastructure changes

SAF is the most important lever to reduce CO<sub>2</sub> emissions up until 2050

## SAF MARKET IS ALREADY GETTING ON TRACK

European Union: dedicated incorporation mandates starting in 2025

USA: global incentive policies already in place

# Global Bioenergies at a glance



**A UNIQUE PROCESS TO PRODUCE SUSTAINABLE AVIATION FUEL (SAF) BASED ON RENEWABLE RESOURCES & AMONGST THE VERY FEW TECHNOLOGIES WORLDWIDE ALREADY ASTM CERTIFIED**

- Created in 2008
- ~ 45 FTEs
- 3 sites in France: R&D lab (Evry), demoplant (Pomacle), SG&A (Paris)
- Listed on Euronext Growth (ALGBE)
- Exclusive rights on 30 patent families



# A unique biological process

GBE HAS DEVELOPED A UNIQUE ALTERNATIVE TO PETROCHEMISTRY ...

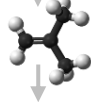
Renewable feedstocks



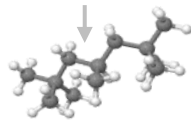
**BIOLOGY**  
(innovative process)



Isobutene (IBN)



**GREEN CHEMISTRY**  
(conventional technology)



**Sustainable Aviation Fuels (SAF)**  
**"IBN-SPK"**

Fermentation by a microorganism



IP protected by 30 families of patents

... BY LEVERAGING BREAKTHROUGH RESEARCH



Process **unique in the world**



**Drop-in substitute for petrochemical molecules**



Produced from **various renewable feedstocks**



**Gradual improvement** of process performance



Process **protected by numerous patents**



**ASTM certified** "Approval to fly"



# Focus on the product

## CHEMICAL PROPERTIES

C12/C16 isoalkanes (isoparaffins)

Specifically good cold flow properties

(does not freeze at very low temperature)

Injection

(behaves similarly as JetA1)

Combustion

(produces less particles)



Illustrative images only – the Company does not yet possess production capacity

## PRODUCT RANGE

The same technology can produce two types of SAF:

### Bio-SAF

From agricultural and forestry byproducts (beetroot, corn, sugar cane, wood chips..)

➤ **TARGETING THE US MARKET**

### e-SAF <sup>(1)</sup>

From captured CO<sub>2</sub> and renewable electricity, in our case through acetic acid

➤ **TARGETING THE EU MARKET**

<sup>(1)</sup>Also named « Synthetic Fuel » or « RFNBO » or « Power-to-liquid » (PTL)

# ASTM Certified



## ASTM IS THE ONLY REGULATORY BODY FOR AVIATION FUELS

5-years process to validate a new aviation fuel:

1. Work with FAA + two National Laboratories
2. Work with the OEMs (Airbus, Boeing, Safran, Pratt & Whitney, General Electrics, Rolls-Royce, Honeywell)
3. First Ballot with 500 voters (expert industrialists)
4. Main Ballot >1,500 voters across all the aviation industry - process certified when there is no negative vote

➤ **60 PARAMETERS MONITORED  
ONLY 11 TECHNOLOGIES CERTIFIED WORLDWIDE**

## GBE'S SAF PROCESS WAS CERTIFIED IN OCTOBER 2023

Classified with Alcohol-to-Jet under Appendix 5 of D7566 regulation, now claiming that isobutene can be used as an intermediate to produce SAF

## GBE'S SAF CAN NOW BE BLENDED UP TO 50% WITH JET FUEL AND USED IN ALL AIRPLANES WORLDWIDE

Without any change in equipment or infrastructure

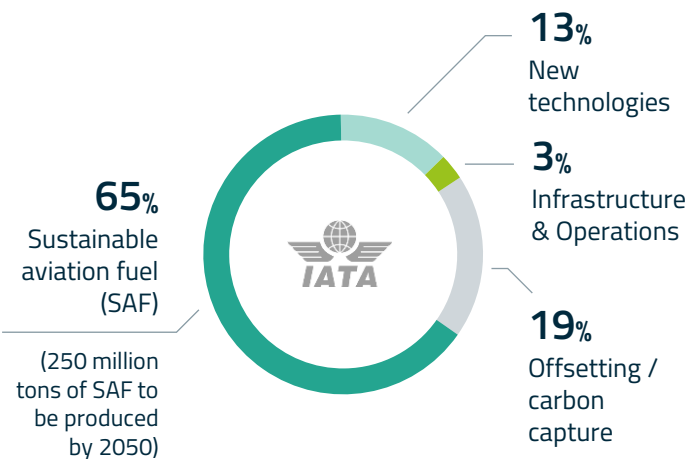


# Business opportunity: €45 bn in 2030

## SAF ARE KEY TO DECARBONIZING THE GLOBAL AVIATION

SAF are the **main technological solution** to decarbonize aviation and have the potential to **reduce CO<sub>2</sub> emissions by up to 80%**

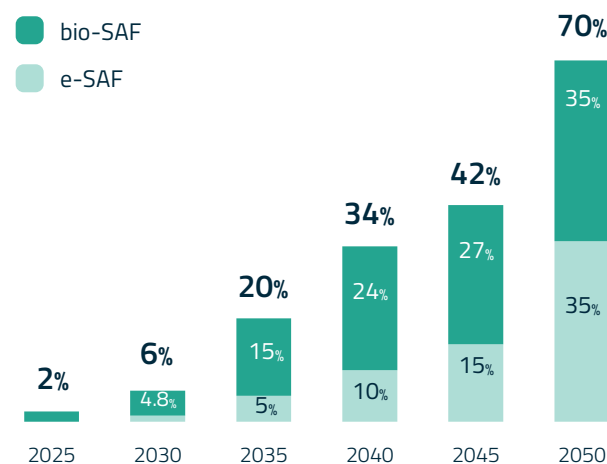
### ACHIEVING NET ZERO CARBON BY 2050



## PUBLIC REGULATION WILL CAUSE THE SAF MARKET TO SOAR IN THE NEXT YEARS

Public regulations are driving an **exponential market growth from 2030 onwards**: ReFuelEU Aviation initiative in the EU, IRS financial incentives in the US

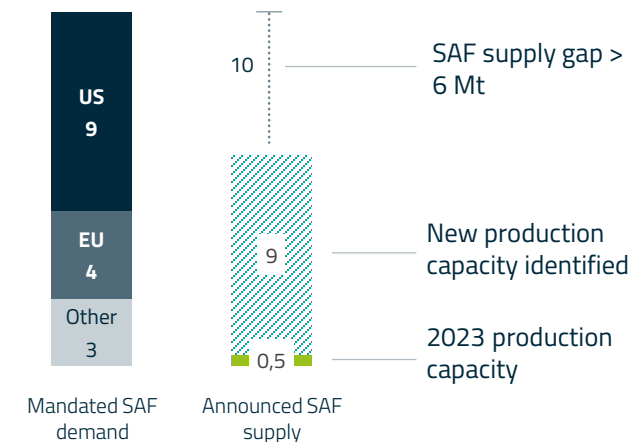
### MANDATED SHARE OF SAF IN THE EU



## THE SAF MARKET IS MASSIVE AND LARGELY UNADDRESSED

The **global SAF market will amount to c.€45bn in 2030<sup>(1)</sup>**. Out of those, **€16bn are not identified today**. In Europe, reaching 2050 objectives means deploying **c. 150 SAF refineries**

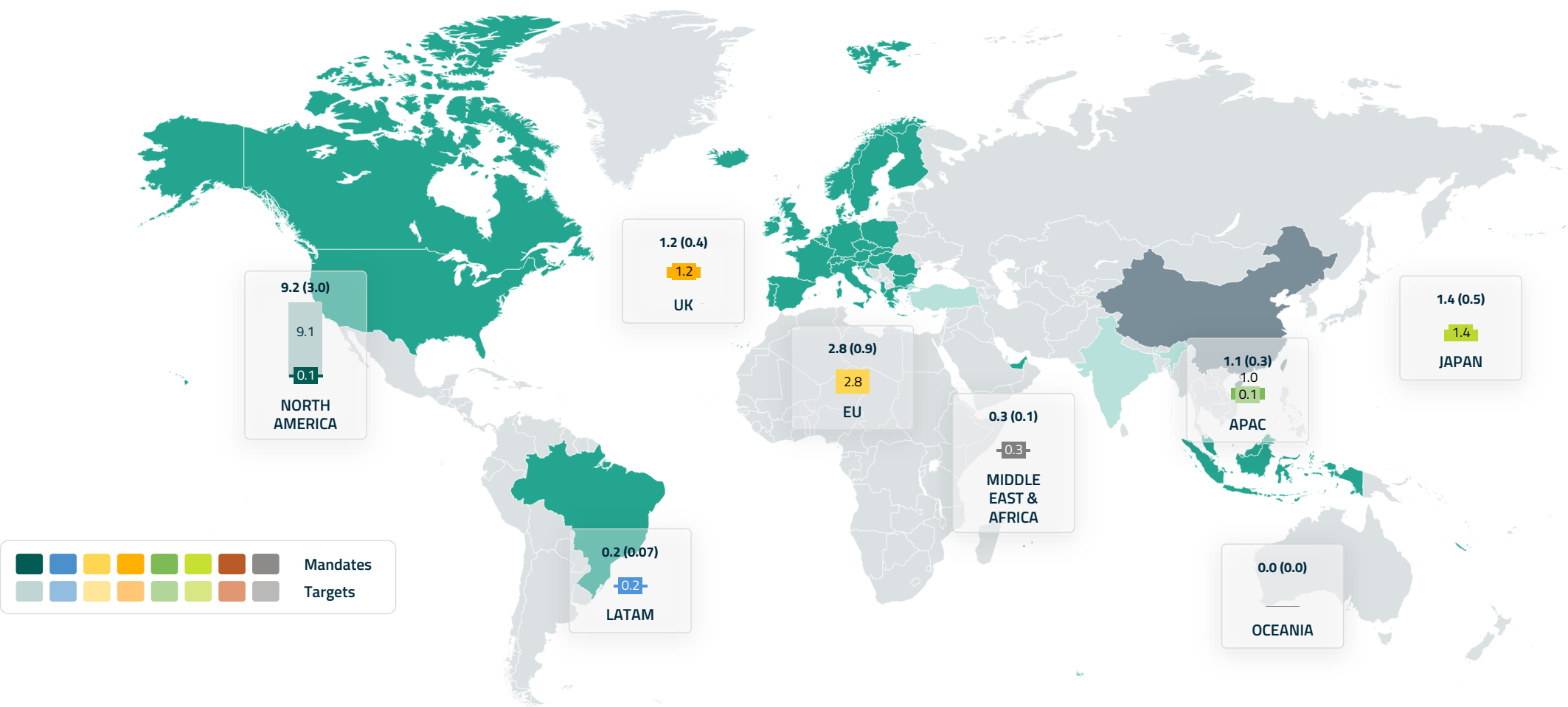
### GLOBAL SAF SUPPLY GAP IN 2030 (IN MT)



Note: (1) assuming a sales price of €3/kg  
Sources: IATA, SkyNRG 2023 SAF Market Outlook




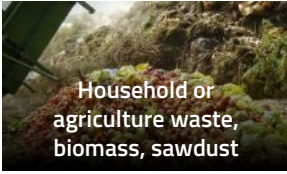









# The SAF market is created by policy

Mandates & targets now add up to 16 Mt



Source: 2024 SAF Market Outlook, SkyNRG, a global leader in Sustainable Aviation Fuels

# Competition landscape

PATHWAY	Oleochemistry	Fermentation (Annex 5 of ASTM D7566)		Thermochemistry	
MANDATE		bio-SAF		e-SAF	bio-SAF
TECHNO	Hydrotreated Esters and Fatty Acids (HEFA)	Alcohol-to-Jet (ETJ-SPK)	GLOBAL BIOENERGIES bio-IBN-SPK + e-IBN-SPK		Power-to-Liquid (PtL) Fischer-Tropsch (FT)
FEEDSTOCK	 Used cooking oil, waste and vegetable oils	 1G (US only): corn, cane sugar 2G: wood chips (e.g., birch trees)	 CO <sub>2</sub> + renewable electricity		 Household or agriculture waste, biomass, sawdust
MATURITY	 2020 Technology already implemented at large scale	 2024 First 30kT plant project in commissioning	 2028 Unique, flexible and complementary solution to expand both in Europe and in the USA		 2030 First small-scale pilot plants starting Several industrial scale projects
	 Production to plateau at ~10 million tons in 2030	 Production expected to ramp up in sugar and ethanol-producing countries (USA, Brazil, SE Asia...)	 The only long-term option for regions where vegetal resources are scarce (Europe, China...)	 Industrial scale-up difficulties	

# Current market analysis – worldwide

## HEFA TECHNOLOGY BASED ON USED COOKING OIL (UCO):

- Is the only technology commercialized as of today
- Process is efficient in CAPEX, OPEX and CI-score
- But relies on used cooking oil harvested from restaurants which are limited in quantity

➤ Great solution **BUT** limited by the feedstock availability: production should plateau around 2030

The big question in the industry is: **what comes next?**



**USA**

Focus on biofuels mainly from Alcohol-to-Jet  
to convert corn into SAF

➤ **bio-IBN-SPK** addresses this market



**EU**

Focus on e-SAF, produced from captured CO<sub>2</sub>  
and green electricity

➤ **e-IBN-SPK** addresses this market





# USA: We ambition to become best-in-class in bio-SAF

## SAF 2030 GRAND CHALLENGE

TARGET 3BN GALLONS,  
I.E. 9 MILLION TONS BY  
2030



**Sustainable  
Aviation Fuel**  
Grand Challenge

## HOW TO GET THERE?

**ETHANOL-TO-JET (ETJ-SPK)** IS CURRENTLY MORE ADVANCED THAN WE ARE:

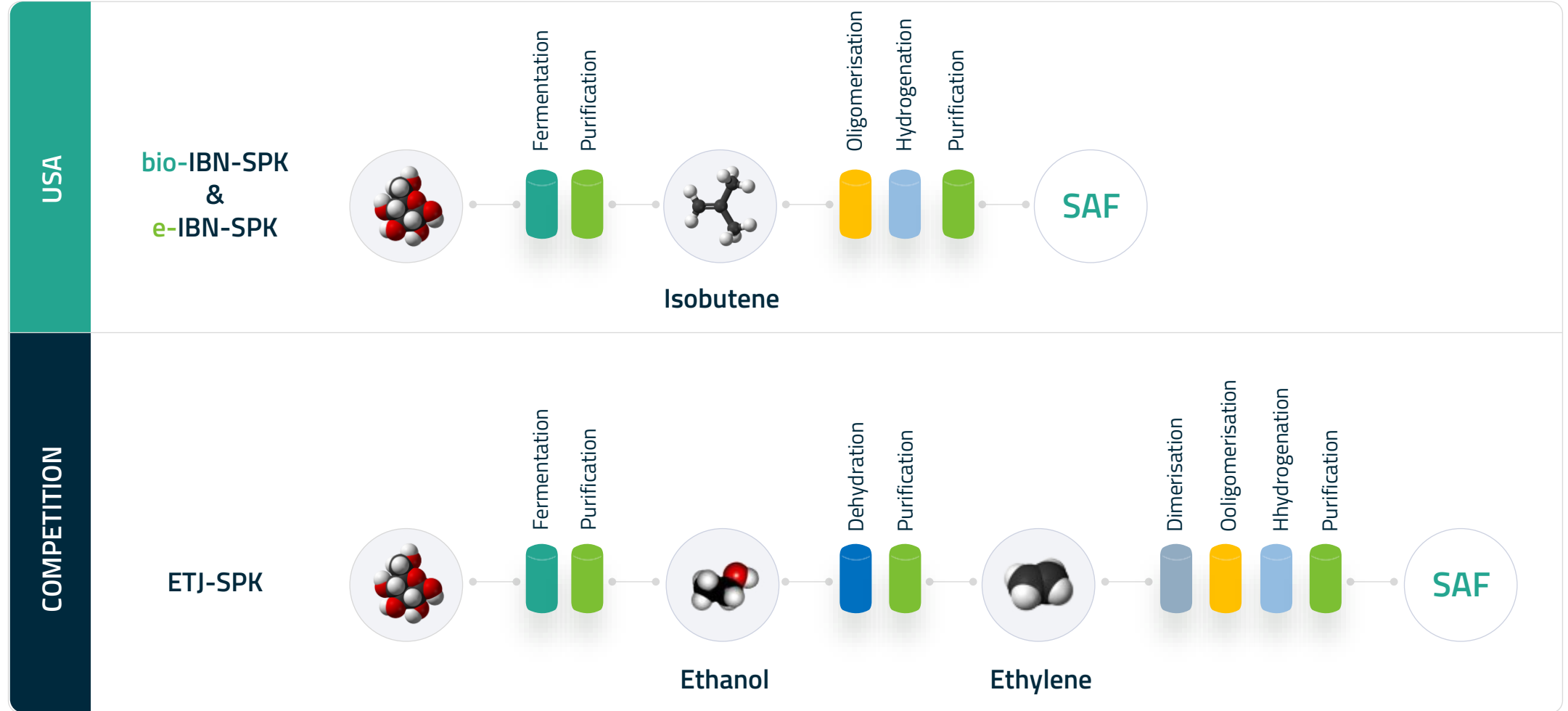
- LanzaJet is presently commissioning the very first ETJ plant (30kT plant in Georgia)
- Gevo just got a \$1.4b loan guarantee to build a large FOAK plant

**BUT OUR **BIO-IBN-SPK** HAS THE POTENTIAL TO BECOME THE BEST-IN-CLASS OPTION**

- CAPEX significantly reduced
- OPEX lowered due to less production steps
- CI-Score improved through reduced energy consumption

# USA: Fewer steps than competitive technologies

## BIOCHEMICAL PATH



# European Union: priority on e-SAF

## REFUELEU

DUE TO SCARCE  
BIO-RESOURCES, THE EU IS  
HIGHLY PROMOTING E-SAF  
WITH A SPECIFIC  
SUBMANDATE

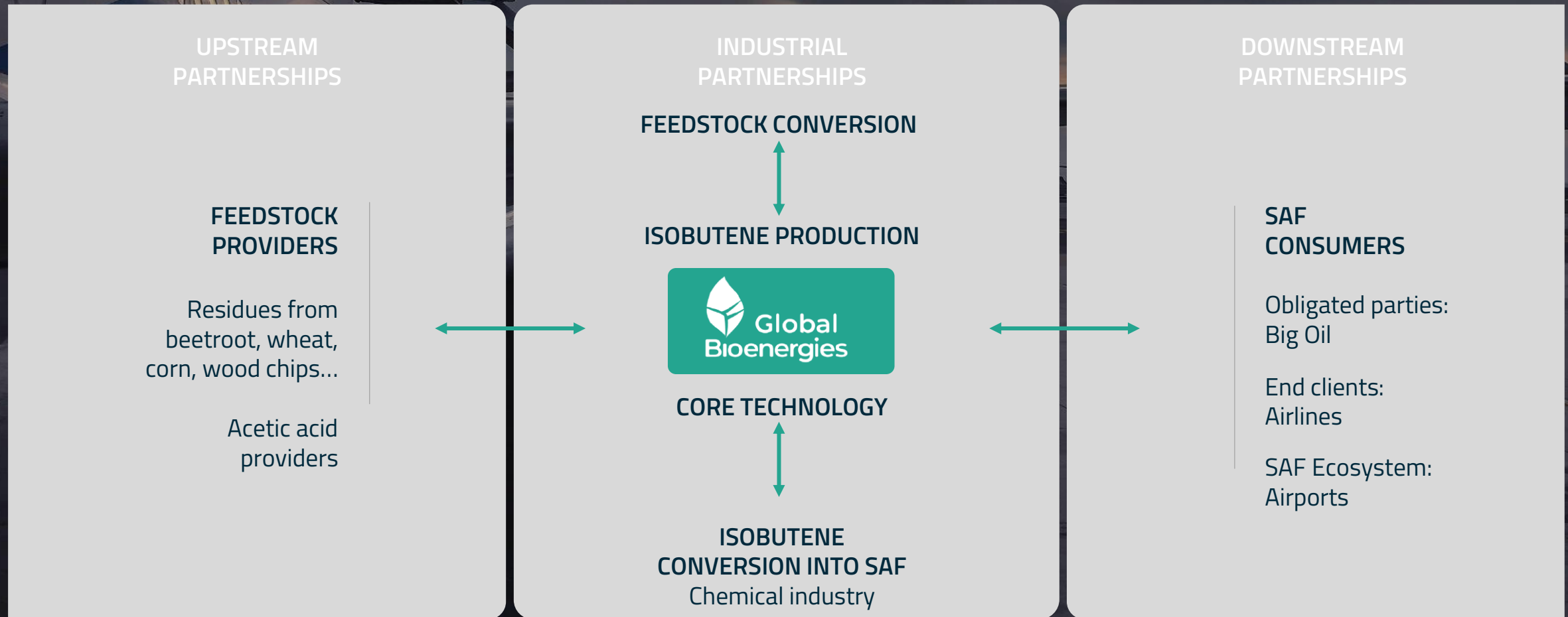
E-SAF SHOULD REPRESENT  
50% OF SAF IN THE EU BY 2050

**ReFuelEU  
AVIATION**

## HOW TO GET THERE?

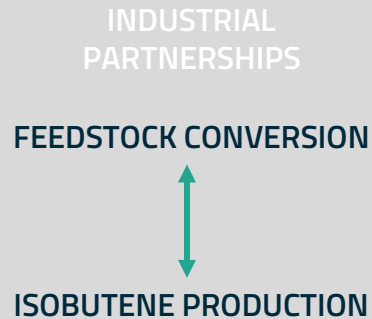
- e-SAF is very challenging because of the cost of electricity
- No-one knows as of today if e-SAF will really happen, i.e. if the cost of e-SAF will really be compatible with demand
- But if it happens, the best-in-class technology, associated with the lowest cost, should win the game
- The market will open in 2030 with the 1.2% e-SAF submandate in Europe (i.e. market of about 500 ktons/year), and we expect to be part of this emerging market

# Business model: creating an ecosystem of multi-axis partners





# A first key partner



## CHARACTERISTICS

Combination of GBE's process with the existing technology of a large international industrialist (undisclosed)

New combined process using existing biorefinery assets such as corn dry mills for IBN production

## STATUS

Early proof of concept reached

Term sheet signed

Technology to be implemented at large scale by 2030

## ADVANTAGES

**Much lower CAPEX:** 4 times lower than other competitive SAF technologies

**Much lower OPEX**


**Improved CO<sub>2</sub> savings**

# Niche cosmetics market is a steppingstone to ramp up the SAF process


THE PRODUCT DEVELOPED FOR SAF PURPOSES IS MADE OF BIOBASED IDD AND IHD. IT TURNS OUT THAT PETROCHEMICAL IDD AND IHD ARE WIDELY USED IN COSMETICS, AND OUR BIOBASED PRODUCT IS THE PERFECT NATURAL SUBSTITUTE FOR THESE OIL BASED INGREDIENTS

L'ORÉAL FIRST SHAREHOLDER OF THE COMPANY	L'ORÉAL	13.5%
IDD AND IHD ARE KEY PETROCHEMICAL INGREDIENTS IN COSMETICS	<p>IDD and IHD are among the <b>widest used ingredients</b> in cosmetics</p> <p>► 20kT existing market</p> <p>IDD's strongest case is in long-wear, waterproof and no transfer in make-up and skin care</p>	<div><div>MAKE UP</div><div><p>Mascara, lipstick, foundation</p></div></div> <div><div>SKIN CARE</div><div><p>Anti-ageing, moisturizing creams</p></div></div>
ISONATURANE™ IS A PERFECT REPLACEMENT FOR PETROCHEMICAL IDD/IHD	<p>With the same molecular composition and properties, GBE's Isonaturane™ can replace petrochemical IDD/IHD on a like-for-like basis and is also a good alternative to cyclic silicones (CS)</p>	<p>Switching from petrochemical IDD to GBE's natural product enables a strong marketing claim and product differentiation for cosmetic brands</p>
SEVERAL LETTERS OF INTENTS AT HIGH PRICES ALREADY RECEIVED	<p>Various cosmetics players worldwide have already sent us LOIs totaling a volume of 4,000 tons/year</p>	


ISONATURANE™




Powerful solvent



Aerial emollient



Highly volatile



ISO 16128

# Take home message

**OUR SAF TECHNOLOGY IS  
ALREADY ASTM CERTIFIED AS  
APPROVAL TO FLY**

- Bio-IBN-SPK for the US
- e-IBN-SPK for Europe

**OUR SAF TECHNOLOGY HAS  
THE POTENTIAL TO BE THE  
BEST-IN-CLASS AFTER HEFA  
ON ALL 3 KEY PARAMETERS**

- CAPEX
- OPEX
- CI Score

**OUR SAF TECHNOLOGY IS  
HIGHLY SCALABLE AND MADE  
TO BE REPLICATED WIDELY**

- Niche cosmetics market is a steppingstone to ramp up the SAF process
- Asset light model through licensing





## CONTACT

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### **Global Bioenergies**

5 rue Henri Desbruères  
91000 Evry Courcouronnes



[invest@global-bioenergies.com](mailto:invest@global-bioenergies.com)



+33 1 64 98 20 50



[www.global-bioenergies.com](http://www.global-bioenergies.com)