

# A growing player of the environmental transition

June 2023

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# GBE at a glance



### **Our Company**

- ✓ Founded in 2008
- ✓ ~50 employees in the Paris area
- ✓ IPO in 2011 listed on Euronext Growth

### **Our Technology**

- ✓ A unique & disruptive gaseous fermentation process
- ✓ Synthetic Biology x Green Chemistry = Deeptech
- $\checkmark$  Aim to significantly contribute to cutting CO<sub>2</sub> emissions
- $\checkmark$  First commercial plant up and running since S2 2022

# Our Purpose 'To foster the environmental transition through biosciences'

### **Our Products** First renewable isobutene and derivatives

### Key molecules for cosmetics At the core of the transition to sustainable cosmetics

Partnership with L'Oréal





### Sustainable fuels

Drop-in biofuels for road and air transportation

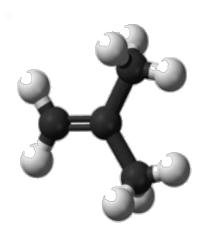
### Sustainable Aviation Fuel : technology certified by ASTM





# Why Isobutene?

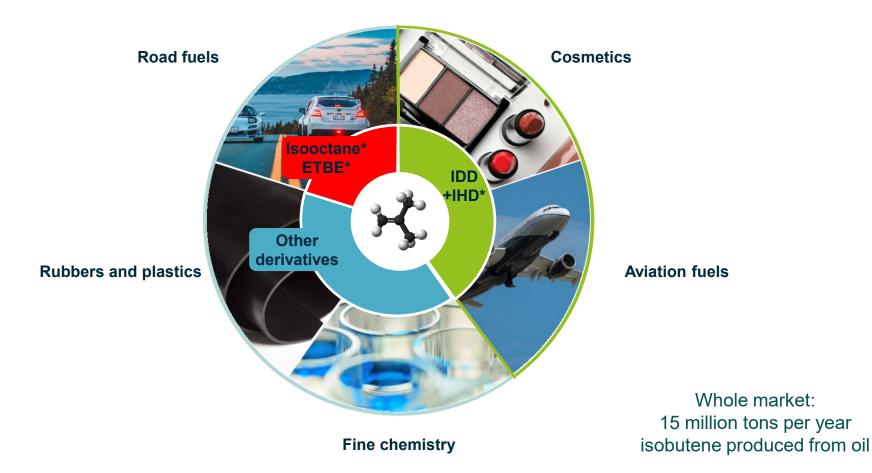




- The smallest branched carbon structure (4 carbons, gaseous)
  - A double bond allowing the conversion of isobutene into numerous high-performance compounds: octane rating for gasoline; air tightness for elastomers; volatility for cosmetic oils...
- These performances directly rely on isobutene, and isobutene is not produced in Nature  $\rightarrow$  our process is the only way to access these performances in a sustainable way

# Isobutene product tree (simplified)

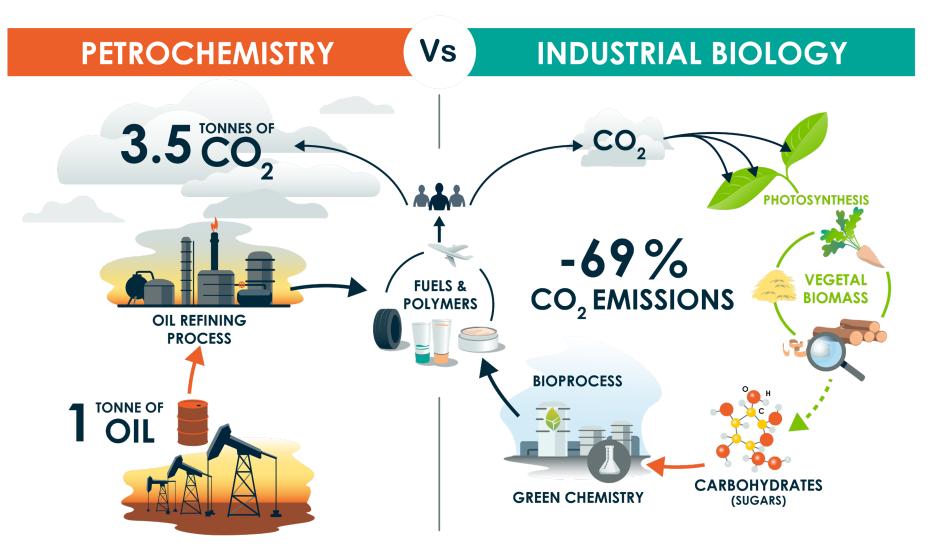




 \* IDD, or isododecane, is obtained by combining isobutene molecules 3 by 3 IHD, or isohexadecane, is obtained by combinig isobutene molecules 4 by 4 Isooctane is obtained by combining isobutene molecules 2 by 2 ETBE is obtained by combining isobutene with ethanol

# Industrial biology is a way to decarbonisation







- We aim at becoming an example for a sustainable industry
- Started the Gaïa notation:
  - in 2021: score of 40/100, average within the companies in the same sector
  - in 2022: score of 56/100, above the average of 43/100 for companies with revenues inferior to €150m
- One full-time ESG manager driving progress and objectives



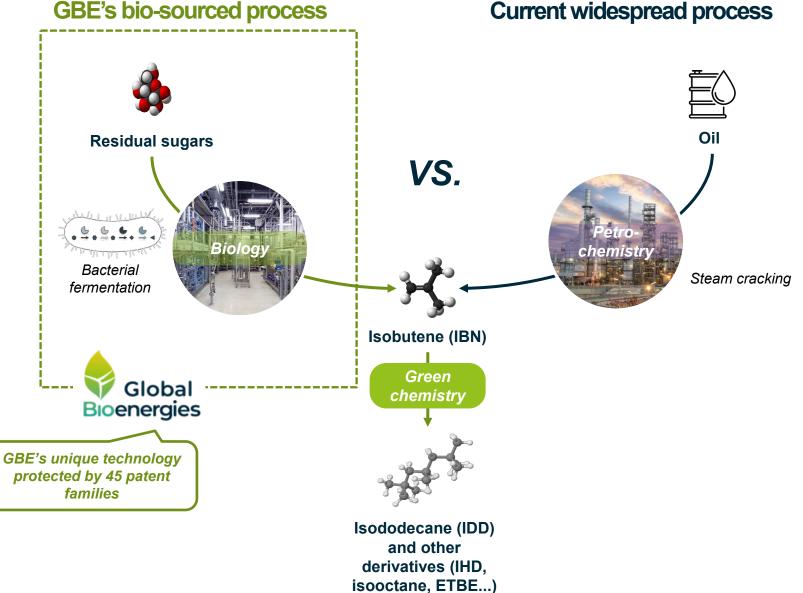


# A disruptive technology to impact the planet



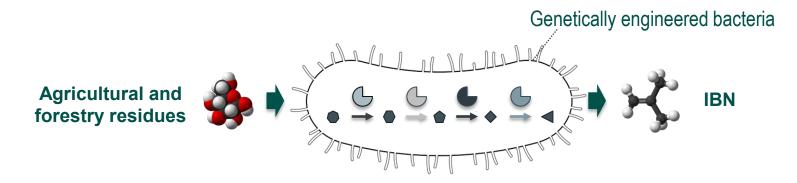
# A disruptive way to avoid petrochemistry







• Engineering bacteria by implementing a metabolic pathway to IBN



• No biological starting point because IBN is not produced by Nature

→ We created <u>a unique artificial metabolic pathway</u> - huge technology barrier overcome

 Global Bioenergies developed <u>the first ever fermentation process to a</u> <u>gas</u>, with solid advantages translating in economics

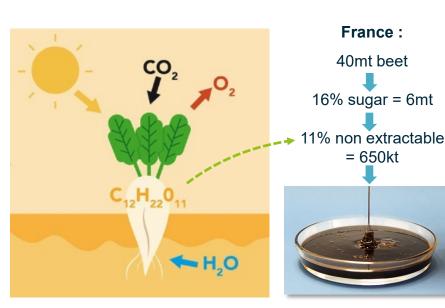
# **Conventional & emerging resources**

&



### 1<sup>st</sup> generation: Beet sugar residues

- Residue: natural and inevitable coproducts in the production process
- ✓ No food (nor feed) application
- No need for additional land
- ✓ 69% GHG emission savings



2<sup>nd</sup> generation: Wood residues & straw

- New, emerging industries: first plants just starting their operations
- ✓ Several thousands of million tons, enough to cover all Sustainable Aviation Fuels needs
- ✓ ~80% GHG emission savings
- → Partners of Global Bioenergies since 2018 through EU-funded projects:





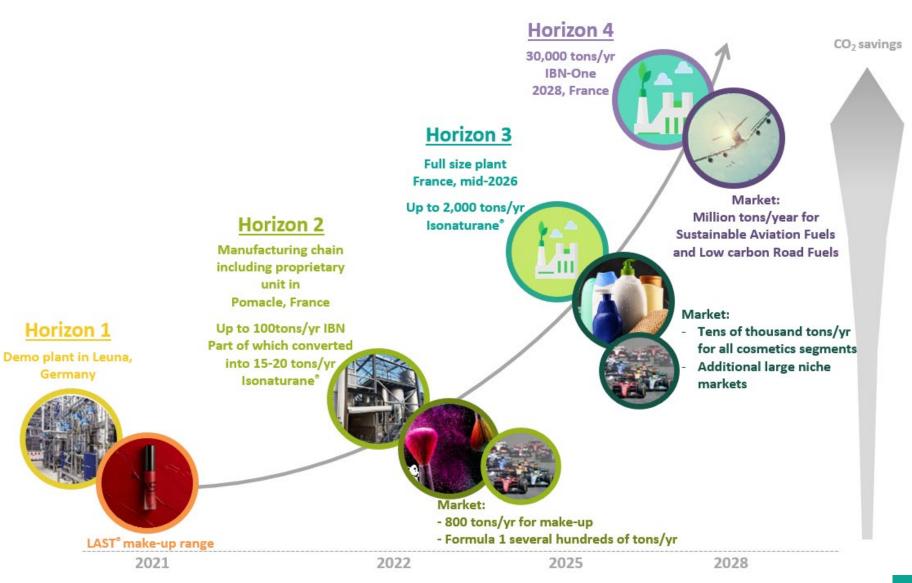
<u>Clariant</u> (Rumania)



# Step by step roadmap

### Roadmap: 4 horizons





# H1: First tons - proprietary make-up brand

- **IDD is the key, indispensable molecule in longwear makeup:** being the first ingredient in proportion (25-50%), it is the universal formulation basis for eyes and lips make-up
- It is also massively used in face make-up products (foundation...)
- We produce the first ever bio-sourced IDD → Unique Selling Proposition: for the first time, possibility to combine naturalness with longwear/waterproof/no-transfer performances
- Moving up the value chain and launching LAST<sup>®</sup> in summer 2021 (<u>www.colors-that-last.com</u>) allowed us to:
  - Qualify our raw material (regulatory...)
  - Prove the high naturalness / high performance market at scale
    - → Strenghtened negotiating position in preparation for Horizon 2

# LAST<sup>®</sup> $\rightarrow$ From Biotech to Beauty



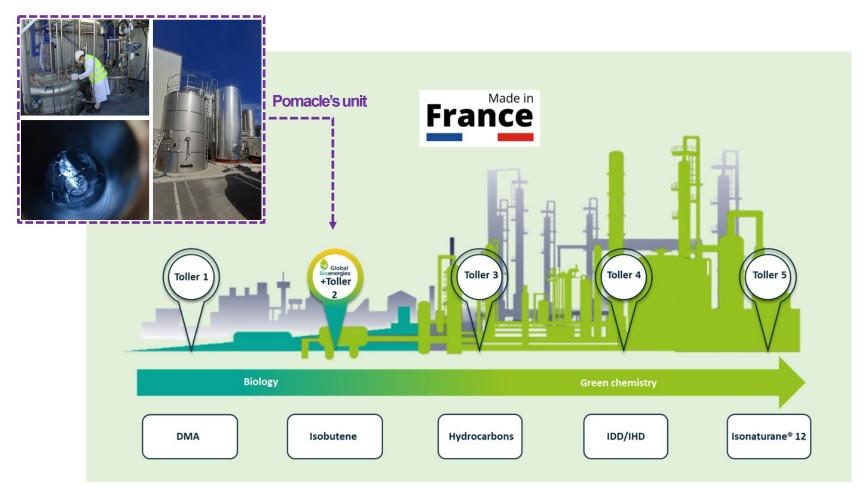






# H2: A complete manufacturing chain





- Set-up of a complete commercial manufacturing chain in 2022
- 5 tollers + a proprietary unit built and commissionned at Toller 2 facilities in Pomacle, close to Reims

# H2: First niche market - Isonaturane<sup>®</sup> 12 for make-up

- First aim: producing IBN and converting it into cosmetic-grade IDD
- IDD to be sold under brand name Isonaturane<sup>®</sup> 12:
  - Regulatory work completed
  - First large order signed by

# ĽORÉAL

- Several smaller orders signed with brand owners and CDMOs, getting prepared to scale up.
- Also: production of cosmetic-grade IHD, to be sold under brand name Isonaturane<sup>®</sup> 16

Global

# H2: Second niche market - Formula 1



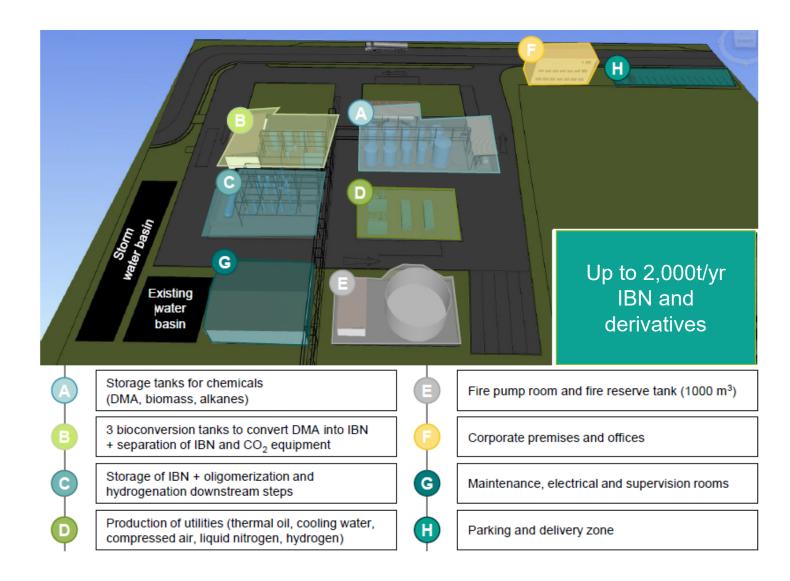
- The FIA committed to ban fossil fuels in Formula 1 from the 2026 season on, and to run by then using 100% drop-in biofuels\*
- Two bio-based IBN derivatives (isooctane and ETBE) are perfectly suited for such application
- The Horizon 2 manufacturing chain is at the right scale: tens of tons per year



GBE is in a unique position to harness the value from this Formula 1 2026 onwards opportunity

# H3: Plant preliminary design





# H3: Scale the volumes up in cosmetics



- Frost & Sullivan paid-for study:
  - → IDD and sister molecule IHD widely used in four of the five cosmetics segments: make-up, skincare, haircare, toiletries
  - $\rightarrow$  Market in tens of thousand tons per year
- Isonaturane<sup>®</sup> 12 launched during largest cosmetics fairs in Paris and Bangkok with >150 meetings in total:
  - $\rightarrow$  Brand owners
  - → CDMOs
  - → Distributors





SILVER WINNER

FUNCTIONAL CATEGORY



- Manufacturing cost to go down massively from H2, based on scale economies and increased integration
- Accessible volumes to increase accordingly
- Products to be manufactured and sold:
  - Isododecane sold under brand name Isonaturane<sup>®</sup> 12
  - Isohexadecane sold under brand name Isonaturane<sup>®</sup> 16
  - Isooctane and ETBE as octane boosters for motorsport, sold as Alkyso<sup>®</sup> iC8 and Alkyso<sup>®</sup> ETBE
  - Isobutene as an intermediate for fine chemicals, sold as Alkyso<sup>®</sup> IBN
- Commercial discussions ongoing with players in each of these different fields
- Target revenues >€80m at high margin rate due to unique selling propositions

# H3: project update



- Up to 2,000 tons/yr IBN and derivatives
- Site pre-selected in France on existing industrial park
- Basic engineering completed
- Special Purpose Vehicle « ViaViridia » created
- Investment bank at work: Fundraising on ViaViridia targeted in summer 2023 (equity + debt)
- Latest schedule from engineering company say production will start mid-2026

→ Will make GBE profitable

# H4: Decarbonizing air transportation

- SAF technology is now certified by discussional
- Production milestones
  - → Bring cost below 4€/kg (R&D efforts necessary)
  - → New Life Cycle Analysis to calculate  $CO_2$  savings
  - $\rightarrow$  Prove reduction in particles emission  $\rightarrow$  less contrails
  - $\rightarrow$  30kT SAF-centered plant in the second half of the decade



First flight using 97%GBE's aviation gasoline

- Commercial target : key momentum for commercial expansion in 2030
  - → RefuelEU : Signifiant gap in Europe mandated SAF demand



- $\rightarrow$  Worldwide :
- Needs Production capacities identified





## H4: IATA's view

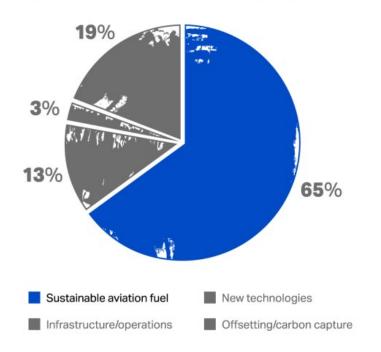




### International Air Transport Association's view:

(IATA is the trade association for the world's airlines, representing 290 airlines or 83% of total air traffic)

#### Contribution to achieving Net Zero Carbon in 2050



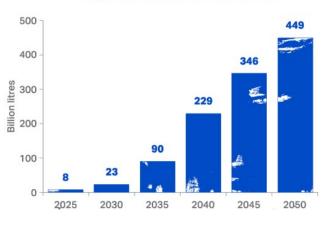
#### The state of sustainable aviation fuel (SAF) in 2022

| 450,000<br>flights                           | 300+ million<br>litres per<br>annum               | 38 countries<br>with SAF<br>policies         |
|--|---|--|
| 2016: 500 flights<br>2025: 1 million flights | 2016: 8 million litres<br>2025: ~5 billion litres | 2016: 2 countries<br>2025: global agreement? |
| 7 technical<br>pathways                      | 70% average<br>CO <sub>2</sub> reduction          | \$17 billion<br>in forward<br>purchase       |
| 2016: 4 pathways<br>2025: 11 pathways        | 2016: ~60% reduction<br>2025: ~80% reduction      | 2016: \$2.5 billion<br>2025: >\$30 billion   |
|  |   |  |

Source: IATA 2025 estimates

We estimate that SAF could contribute around 65% of the reduction in emissions needed by aviation to reach net-zero in 2050. This will require a massive increase in production (see chart below) in order to meet demand. The largest acceleration is expected in the 2030s as policy support becomes global, SAF becomes competitive with fossil kerosene, and credible offsets become scarcer.

#### Expected SAF required for Net Zero 2050



#### Source: www.iata.org/contentassets/b3783d24c5834634af59148c718472bb/factsheet saf-.pdf



# Conclusions



- Process now mature for applications in high value niche markets: makeup and Formula 1
- Horizon 2 plant in operations / Horizon 3 plant projected for mid-2026
- Clear and stepwise roadmap to ramp the production up to Sustainable
  Aviation Fuels and Low Carbon Road Fuels
- Potential to build thousands of plants and re-industrialize deserted territories
- Contributing to the energy independence of many countries strategic dimension
- Perspective to reduce world CO<sub>2</sub> emissions by 1%, a large figure for a unique technology, bringing a concrete contribution to the main challenge of our generation: limiting global warming



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