



**Global  
Bioenergies**

**A growing player of the environmental transition**

**March 2023**

# Disclaimer

This presentation contains certain forward-looking statements that have been based on current expectations about future acts, events and circumstances. These forward-looking statements are, however, subject to risks, uncertainties and assumptions that could cause those acts, events and circumstances to differ materially from the expectations described in such forward-looking statements.

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## Our Company

- ✓ Founded in 2008
- ✓ ~50 employees in the Paris area
- ✓ IPO in 2011 - listed on Euronext Growth

## Our Technology

- ✓ A unique & disruptive gaseous fermentation process
- ✓ synthetic biology x green chemistry = deeptech
- ✓ Aim to significantly contribute to cutting CO<sub>2</sub> emissions
- ✓ First commercial plant up and running since S2 2022

## Our Purpose

*'To foster the environmental transition through biosciences'*

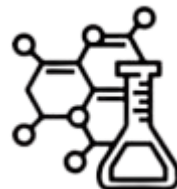
## Our Products

First renewable isobutene and derivatives

### Key molecules for cosmetics

At the core of the transition to sustainable cosmetics

Partnership with L'Oréal

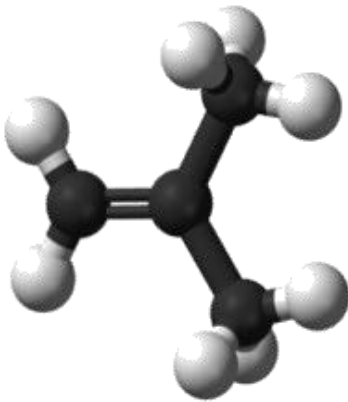


### Sustainable fuels

Drop-in biofuels for road and air transportation

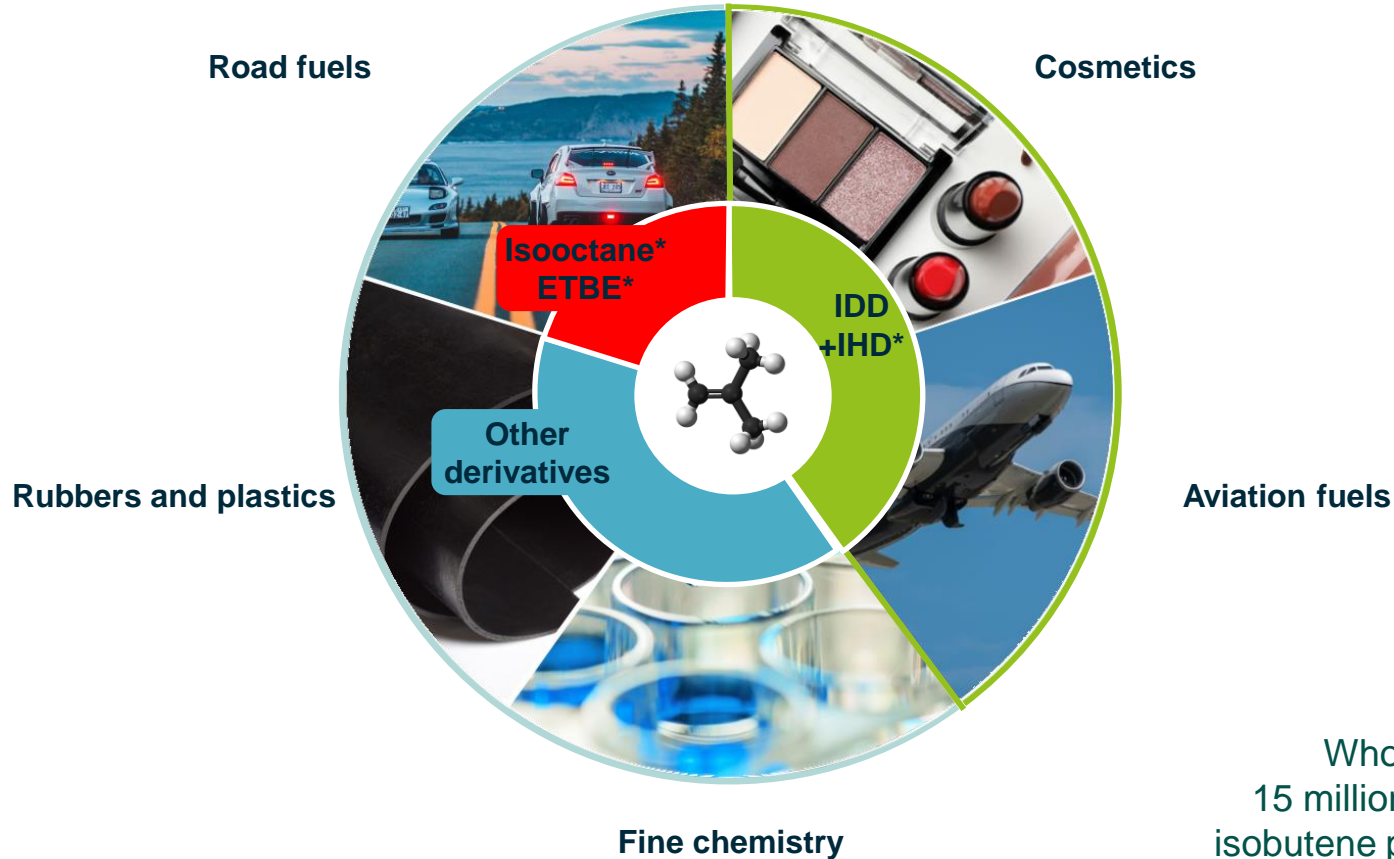
ASTM certification in progress for Sustainable Aviation Fuels  
Partnership with Shell on low-carbon road fuels





- The smallest branched carbon structure (4 carbons, gaseous)
- A double bond allowing the conversion of isobutene into numerous high-performance compounds: octane rating for gasoline; air tightness for elastomers; volatility for cosmetic oils...
- These performances directly rely on isobutene, and isobutene is not produced in Nature → our process is the only way to access these performances in a sustainable way

# Isobutene product tree (simplified)



Whole market:  
15 million tons per year  
isobutene produced from oil

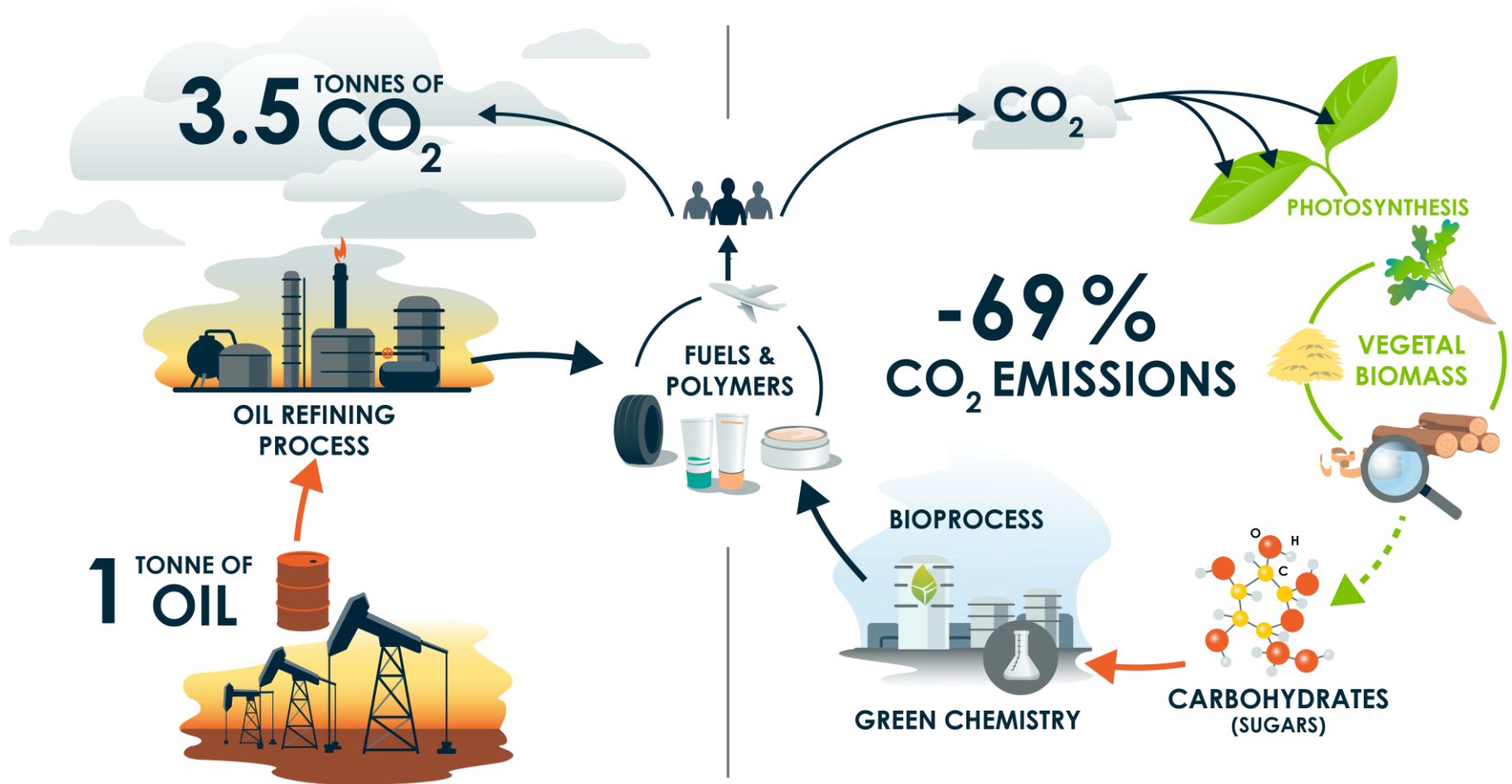
\* IDD, or isododecane, is obtained by combining isobutene molecules 3 by 3  
IHD, or isohexadecane, is obtained by combining isobutene molecules 4 by 4  
Isooctane is obtained by combining isobutene molecules 2 by 2  
ETBE is obtained by combining isobutene with ethanol

# Industrial biology is a way to decarbonisation

**PETROCHEMISTRY**

**Vs**

**INDUSTRIAL BIOLOGY**



- We aim at becoming an example for a sustainable industry
- Started the Gaia notation:
  - in 2021: score of 40/100, average within the companies in the same sector
  - in 2022: score of 56/100, above the average of 43/100 for companies with revenues inferior to €150m
- One full-time ESG manager driving progress and objectives



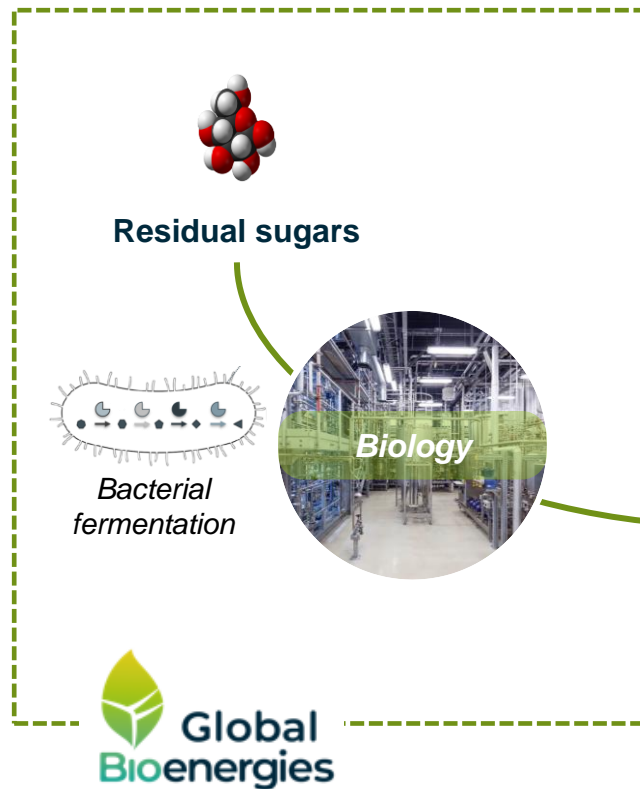
The image features a vibrant teal background. On the left side, there are two circular cutouts showing an aerial view of a dense, lush green forest. A white, rounded rectangular text box is positioned horizontally across the middle of the image, containing the text "A disruptive technology to impact the planet" in a bold, teal font.

**A disruptive technology to impact the planet**

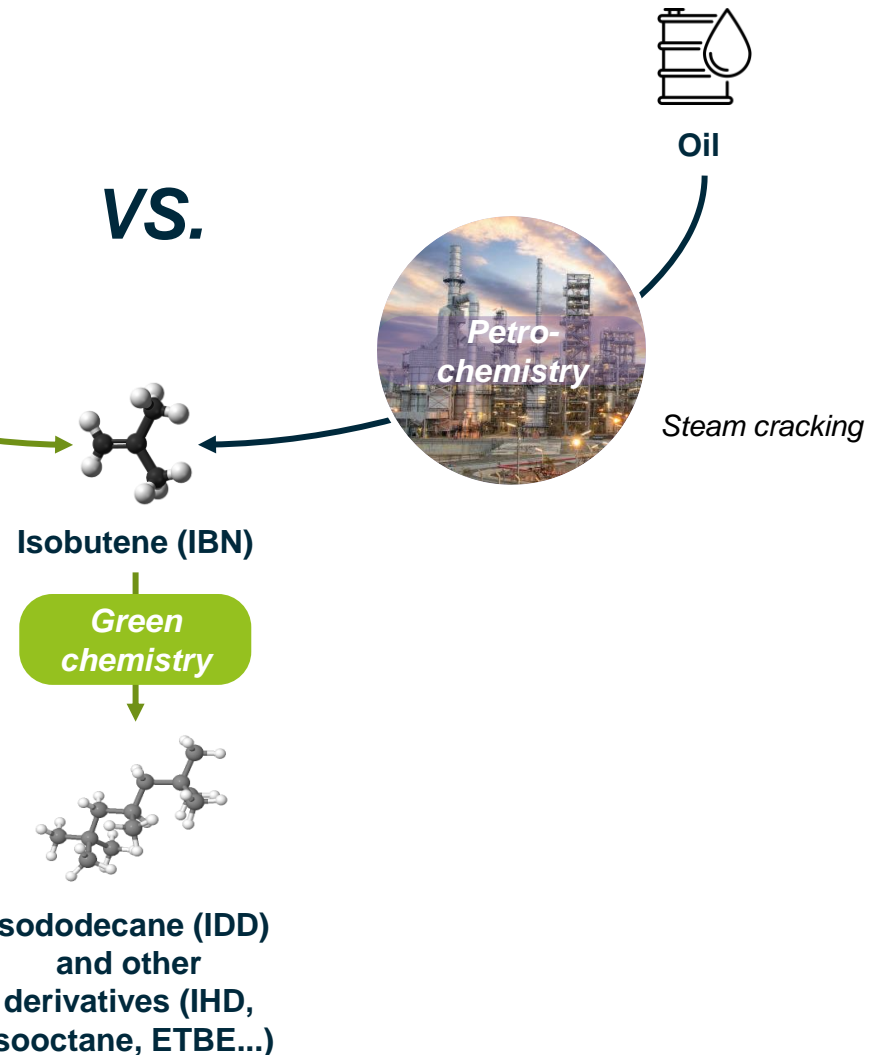


# A disruptive way to avoid petrochemistry

## GBE's bio-sourced process

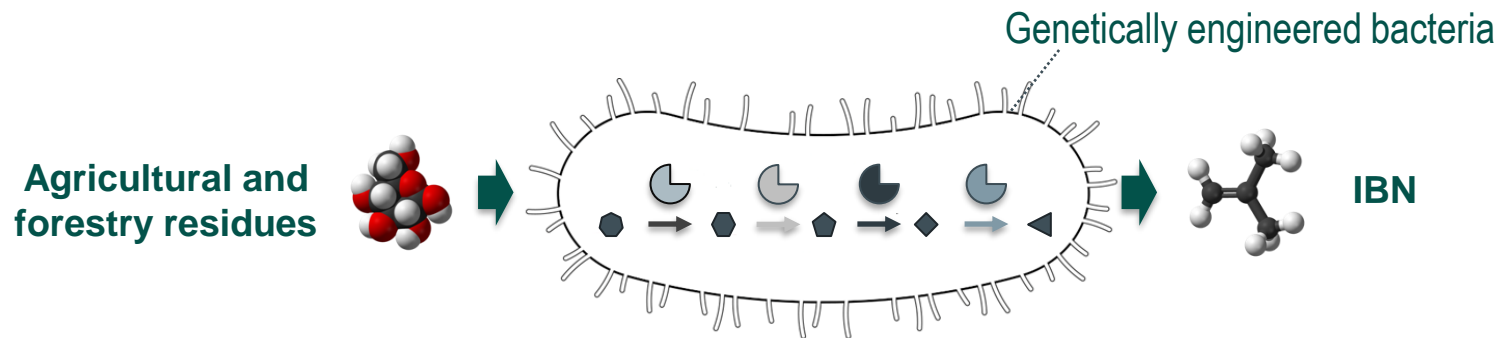


## Current widespread process



*GBE's unique technology  
protected by 45 patent  
families*

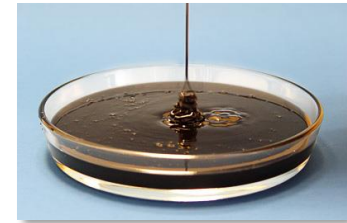
- Engineering bacteria by implementing a metabolic pathway to IBN



- No biological starting point because IBN is not produced by Nature
  - We created a unique artificial metabolic pathway - huge technology barrier overcome
- Global Bioenergies developed the first ever fermentation process to a gas, with solid advantages translating in economics

## 1<sup>st</sup> generation: beet sugar residues

- ✓ Residue: natural and inevitable coproducts in the production process
  - ✓ No food (nor feed) application
  - ✓ No need for additional land
  - ✓ Potential for high GHG emission savings
- 
- Well established industry
  - Available volumes sufficient for the cosmetics and specialty chemicals markets
  - CO<sub>2</sub> savings if compared to fossil ~ 65%



French beet production:

40 mt



16% sugars:

6 mt



11% non extractable  
sugars: 650 kt

## 2<sup>nd</sup> generation feedstocks: wood residues and straw

- Wood chips from sawmills, wheat straw...
- Proven compatibility with GBE technology
- New, emerging industries: first plants just starting their operations
- Accessible volumes in future: several thousands of million tons, enough to cover all Sustainable Aviation Fuels needs
- CO<sub>2</sub> savings: 80% if compared to fossil

→ Clariant & Fibenol both partners of Global Bioenergies since 2018 through EU-funded projects:

### Fibenol



Sugar capacity: 20 kt/y  
Start of operation: Q1 2023  
Location: Estonia

### Clariant

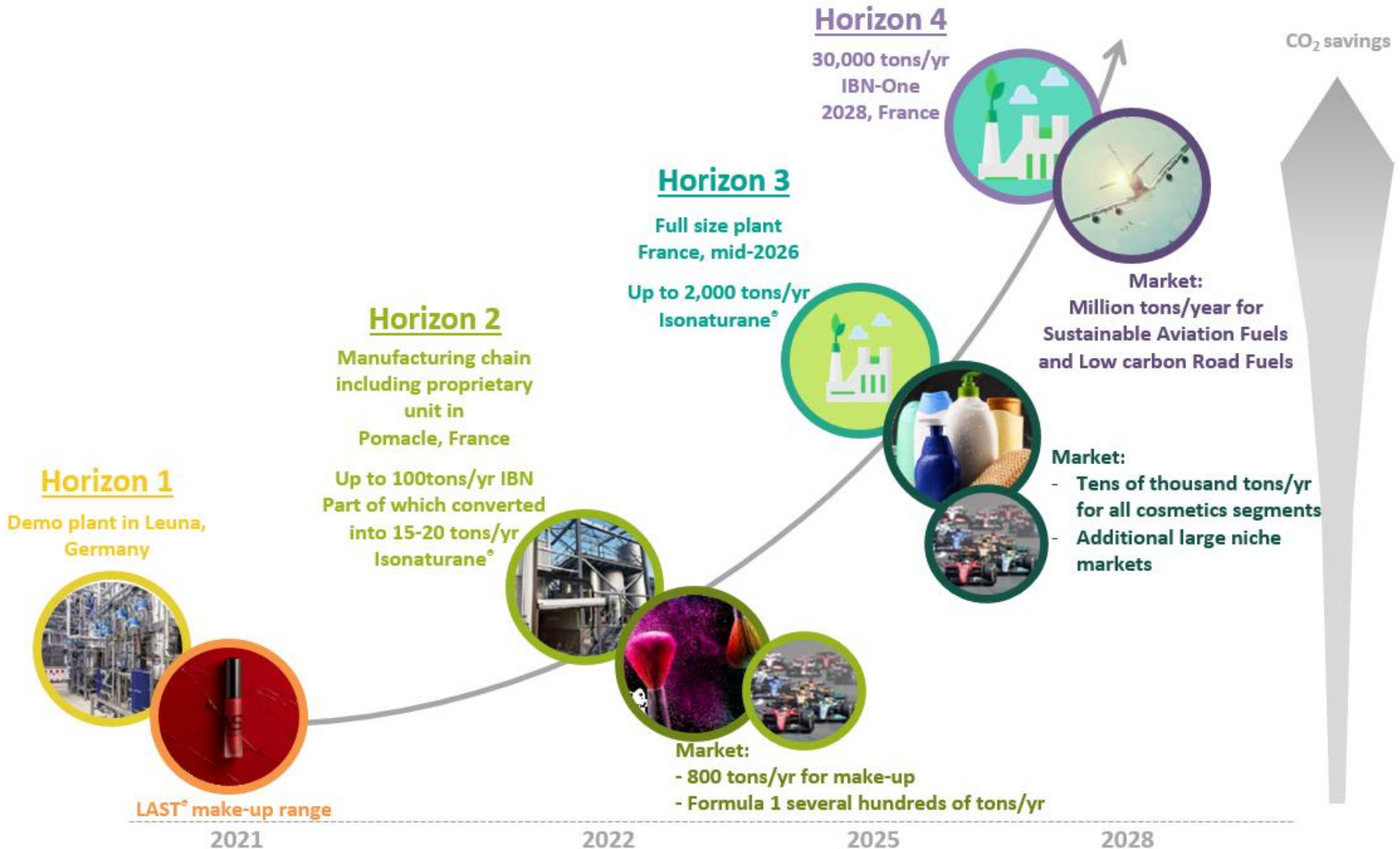


Sugar capacity: 100 kt/y  
Start of operation: mid-2022  
Location: Romania



**Step by step roadmap**

# Roadmap: 4 horizons

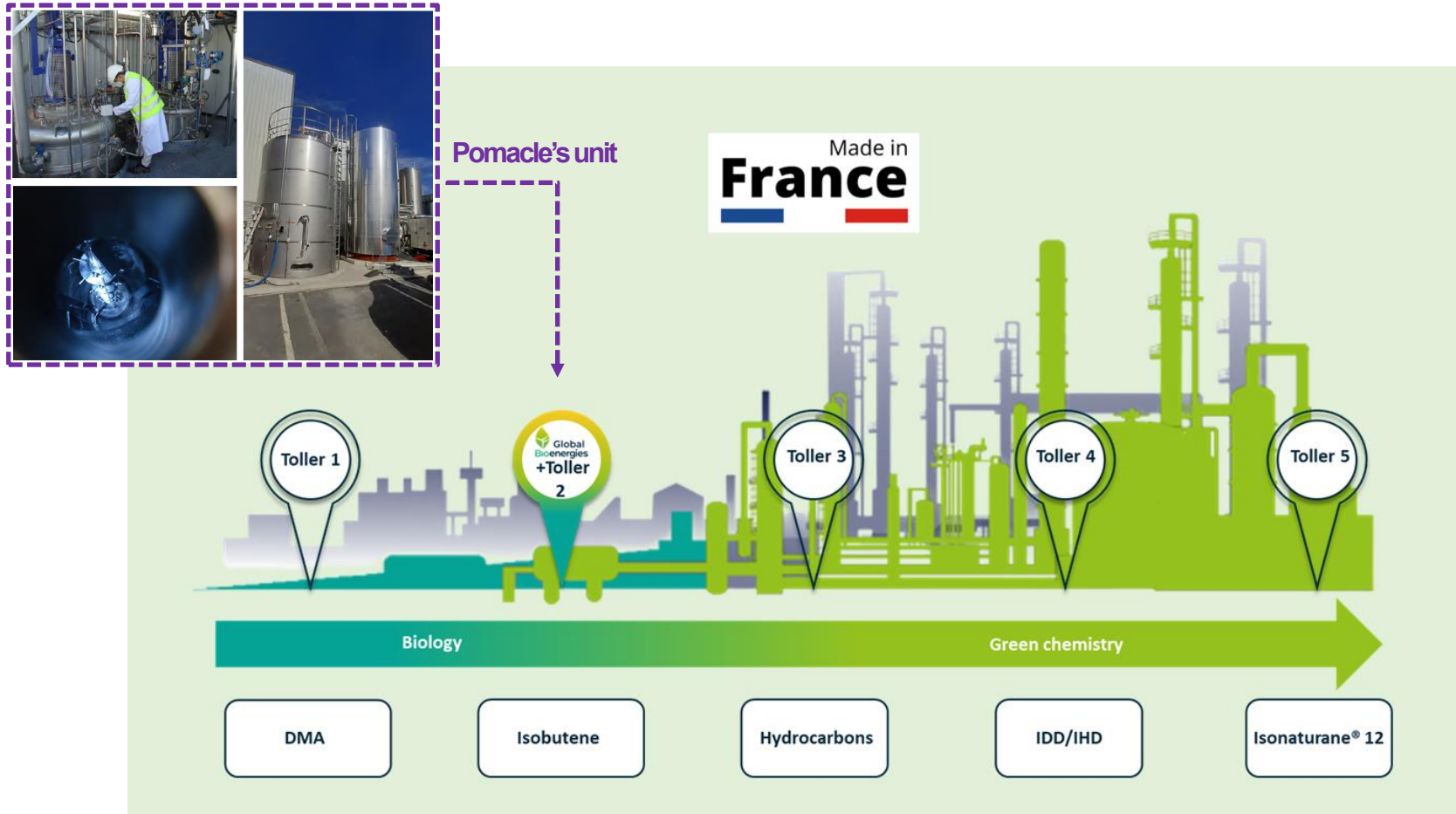


## LAST<sup>®</sup> → *From Biotech to Beauty*

- **IDD is the key, indispensable molecule in longwear make-up:** being the first ingredient in proportion (25-50%), it is the universal formulation basis for eyes and lips make-up
  - It is also massively used in face make-up products (foundation...)
  - We produce the first ever bio-sourced IDD → Unique Selling Proposition: for the first time, possibility to combine naturalness with longwear/waterproof/no-transfer performances
  - Moving up the value chain and launching LAST<sup>®</sup> in summer 2021 ([www.colors-that-last.com](http://www.colors-that-last.com)) allowed us to:
    - Qualify our raw material (regulatory...)
    - Prove the high naturalness / high performance market at scale
- Strengthened negotiating position in preparation for Horizon 2



## H2: A complete manufacturing chain



- Set-up of a complete commercial manufacturing chain in 2022
- 5 tollers + a proprietary unit built and commissioned at Toller 2 facilities in Pomacle, close to Reims



- First aim: producing IBN and converting it into cosmetic-grade IDD
- IDD to be sold under brand name Isonaturane<sup>®</sup> 12:
  - Regulatory work completed
  - First large order signed by

L'ORÉAL

- Several smaller orders signed with brand owners and CDMOs, getting prepared to scale up.
- Also: production of cosmetic-grade IHD, to be sold under brand name Isonaturane<sup>®</sup> 16

## H2: Second niche market - Formula 1

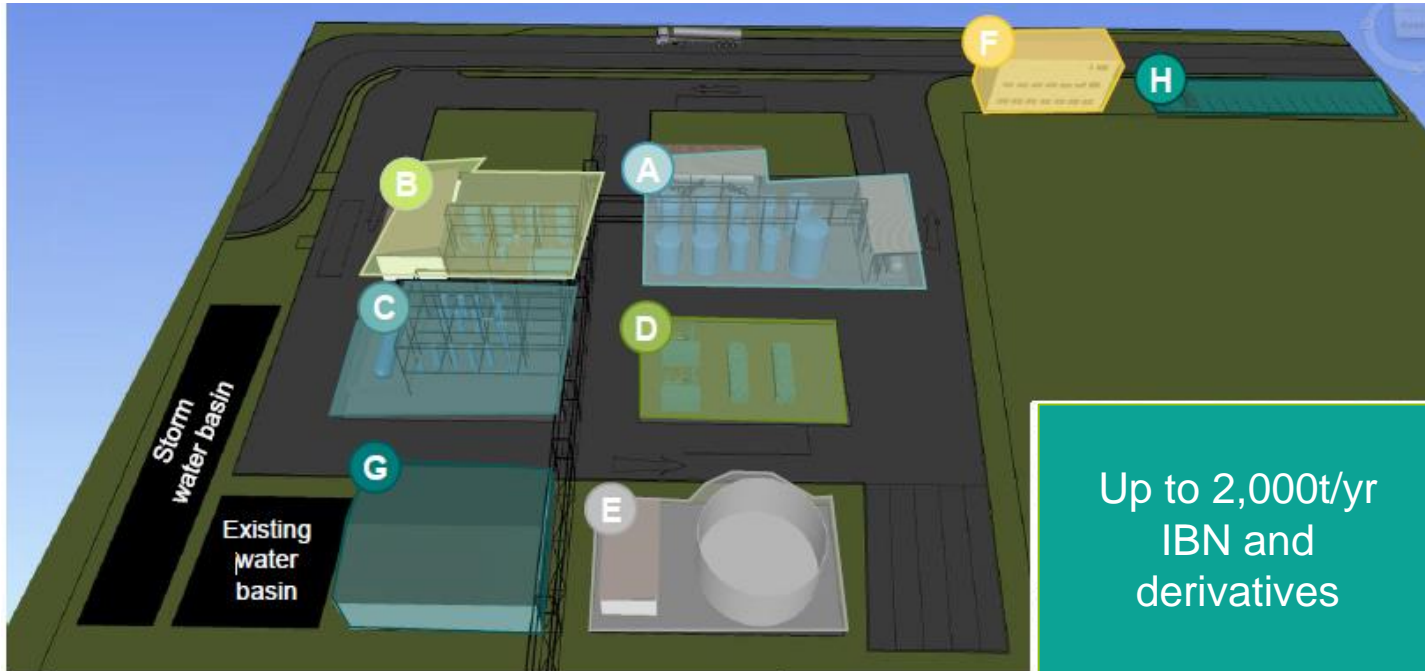
- The FIA committed to ban fossil fuels in Formula 1 from the 2026 season on, and to run by then using 100% drop-in biofuels\*
- Two bio-based IBN derivatives (isooctane and ETBE) are perfectly suited for such application
- The Horizon 2 manufacturing chain is at the right scale: tens of tons per year



GBE is in a unique position to harness the value from this Formula 1 2026 onwards opportunity

\*: <https://www.evo.co.uk/racing/203390/formula-1-confirms-use-of-100-percent-sustainable-fuel-from-2026>

# H3: Plant preliminary design



- A** Storage tanks for chemicals (DMA, biomass, alkanes)
- B** 3 bioconversion tanks to convert DMA into IBN + separation of IBN and CO<sub>2</sub> equipment
- C** Storage of IBN + oligomerization and hydrogenation downstream steps
- D** Production of utilities (thermal oil, cooling water, compressed air, liquid nitrogen, hydrogen)

- E** Fire pump room and fire reserve tank (1000 m<sup>3</sup>)
- F** Corporate premises and offices
- G** Maintenance, electrical and supervision rooms
- H** Parking and delivery zone

# H3: Scale the volumes up in cosmetics

- Frost & Sullivan paid-for study:
  - IDD and sister molecule IHD widely used in four of the five cosmetics segments: make-up, skincare, haircare, toiletries
  - Market in tens of thousand tons per year
- Isonaturane<sup>®</sup> 12 launched during largest cosmetics fairs in Paris and Bangkok with >150 meetings in total:
  - Brand owners
  - CDMOs
  - Distributors



## H3: Targeting larger niche markets

- Manufacturing cost to go down massively from H2, based on scale economies and increased integration
- Accessible volumes to increase accordingly
- Products to be manufactured and sold:
  - Isododecane sold under brand name Isonaturane<sup>®</sup> 12
  - Isohexadecane sold under brand name Isonaturane<sup>®</sup> 16
  - Isooctane and ETBE as octane boosters for motorsport, sold as Alkyso<sup>®</sup> iC8 and Alkyso<sup>®</sup> ETBE
  - Isobutene as an intermediate for fine chemicals, sold as Alkyso<sup>®</sup> IBN
- Commercial discussions ongoing with players in each of these different fields
- Target revenues >€80m at high margin rate due to unique selling propositions

- Up to 2,000 tons/yr IBN and derivatives
  - Site pre-selected in France on existing industrial park
  - Basic engineering completed
  - Special Purpose Vehicle « ViaViridia » created
  - Investment bank at work: Fundraising on ViaViridia targeted in Q2 2023 (equity + debt)
  - Latest schedule from engineering company say production will start mid-2026
- Will make GBE profitable



# H4: Decarbonizing air transportation

- First flight performed in June 2021 with a small airplane using **97% GBE's aviation gasoline**
  - sends the message of our commitment to improving the sustainability of air transportation + performances of our molecules
- IDD is already approved for a 50% blend in commercial jet fuel
- ASTM-certification on its way: balloting process started on February 27, 2023
- Objectives for renewable & sustainable jet fuel:
  - Bring cost below 4€/kg (R&D efforts necessary)
  - New Life Cycle Analysis to calculate CO<sub>2</sub> savings (and more)
  - Prove reduction in particles emission → less contrails, that are also contributing to global warming
  - 30kT SAF-centered plant in the second half of the decade
- Competition in SAF limited to 7 technologies for now, in a game just started and thus widely open

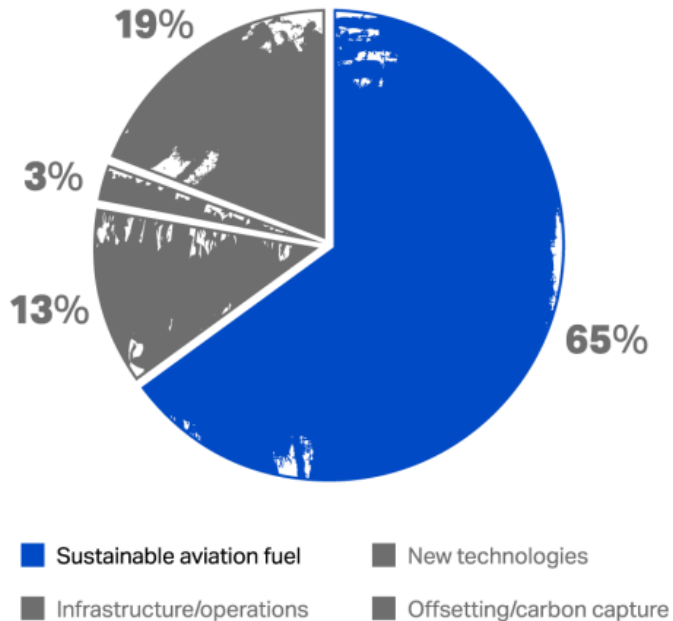


# H4: IATA's view



**International Air Transport Association's view:**  
*(IATA is the trade association for the world's airlines, representing 290 airlines or 83% of total air traffic)*

Contribution to achieving Net Zero Carbon in 2050



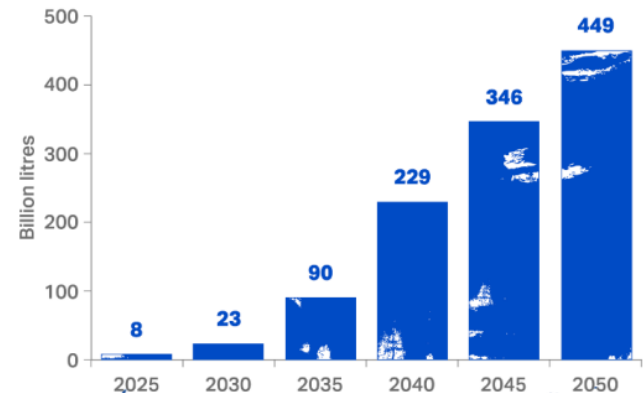
The state of sustainable aviation fuel (SAF) in 2021

<b>360,000 flights</b>	<b>100 million litres per annum</b>	<b>36 countries with SAF policies</b>
2016: 500 flights 2025: 1 million flights	2016: 8 million litres 2025: ~5 billion litres	2016: 2 countries 2025: global agreement?
<b>7 technical pathways</b>	<b>70% average CO<sub>2</sub> reduction</b>	<b>\$13 billion in forward purchase</b>
2016: 4 pathways 2025: 11 pathways	2016: ~60% reduction 2025: ~80% reduction	2016: \$2.5 billion 2025: >\$30 billion

Source: IATA 2025 estimates

« We estimate that SAF could contribute around 65% of the reduction in emissions needed by aviation to reach net-zero in 2050. This will require a massive increase in production (see chart below) in order to meet demand. The largest acceleration is expected in the 2030s as policy support becomes global, SAF becomes competitive with fossil kerosene, and credible offsets become scarcer. »

Expected SAF required for Net Zero 2050





- Road biofuels were considered until recently as a dead case: the electric car would become core for road transportation, and thermal engines would be banned.
- Several arguments recently damaged this vision: dependency on China; effective CO<sub>2</sub> emissions of cars, batteries, and electricity; tensions on rare earth elements; shortages on electricity...
- Today, Europe is hesitating in its 100% electric 2035 plan\*, and road biofuels are back. The continuation of thermal engines in Europe beyond 2035 seems linked to biofuels, which appear again as a part of the solution.
- Isobutene derivatives are energy-dense, high-octane and drop-in compounds.
- Deep knowledge in low carbon road fuels patiently build through long collaborations with:



- More recent collaboration started with:



\*: <https://www.bloomberg.com/news/articles/2023-02-28/italy-german-officials-against-eu-target-on-combustion-engines?leadSource=uverify%20wall>



# Conclusions

- Process now mature for applications in high value niche markets: make-up and Formula 1
- Horizon 2 plant in operations / Horizon 3 plant projected for mid-2026
- Clear and stepwise roadmap to ramp the production up to Sustainable Aviation Fuels and Low Carbon Road Fuels
- Potential to build thousands of plants and re-industrialize deserted territories
- Contributing to the energy independence of many countries – strategic dimension
- Perspective to reduce world CO<sub>2</sub> emissions by 1%, a large figure for a unique technology, bringing a concrete contribution to the main challenge of our generation: limiting global warming

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