

Becoming a pillar of the energy and environmental transition

July 2016 – v2

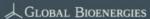




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Industrial biology: a solution to the greatest challenges of our time

- The world faces two major challenges:
 - Climate change: becoming a major threat
 - Rising energy demand: possible oil shortages as soon as 2017 (appendix)
- The world therefore needs a new, less carbon-intensive, energy mix
- To counter these threats, two solutions are available:
 - Renewable electricity (hydro, wind, solar) for domestic and industrial uses, rail, short range road transport
 - Industrial biology for Biofuels (long range road transport, air transportation) and Biomaterials (plastics, rubbers, chemicals...)
 - Industrial biology aims at converting renewable resources into chemicals, with applications in fuels and materials
 - Hundreds of ethanol plants built worldwide in the last two decades
 - Innovative processes to other molecules challenged by overly complex purification schemes
 - Need of better biofuels and renewable commodity chemicals remains unmet

Global Bioenergies investment highlights

A breakthrough innovation bypassing the limitations of the field

- A unique gaseous fermentation process with very simple purification scheme
- ▶ A platform drop-in molecule, easily converted into biogasoline, biokerosene and various biomaterials
 - A mature technology with a huge industrial potential
 - In the short term, numerous plants' construction could be launched
 - A perfect timing to invest in the company
 - An attractive price, the oil glut having pushed down the value of all industrial biology companies
 - ▶ The oil glut now ending, the whole sector should take off
 - ▶ The company is entering into its commercial phase
- A seasoned management team
 - The company founders respectively have long academic and entrepreneurial track records in the field.
- International senior managers have joined the team these recent years

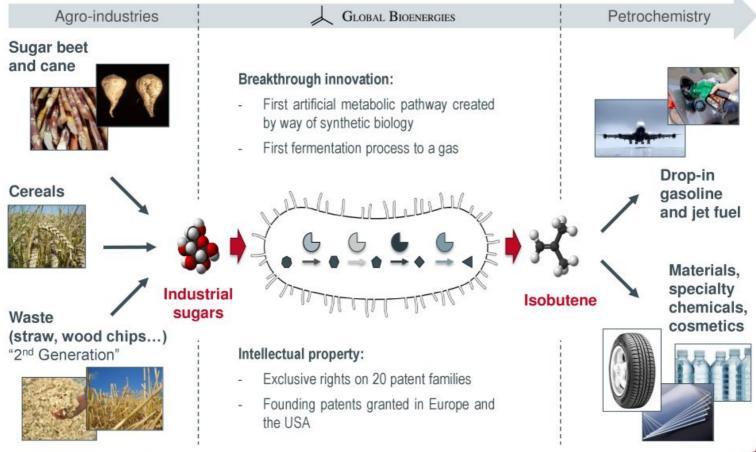
GLOBAL BIOENERGIES

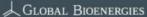
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1. Technology

- 2. Markets and business model
- 3. Team
- 4. R&D pipeline
- 5. Financials
- 6. Conclusion

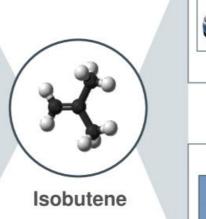
Converting renewable resources into fuels and materials





Isobutene: a key petrochemical market







Existing (additives) \$15.0bn Potential (fuel) \$1000bn

Gasoline



Existing \$0.0bn Potential \$120bn

Jet fuel

Existing market for fossil isobutene >\$20bn with vast further market potential

A simple and robust two-steps technology



Glucose Sucrose









Isobutene

Fermentation

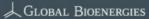
Breakthrough technology: direct fermentation to a gas

- No toxicity for production strains (product does not accumulate)
- Pre-purification by product volatilization

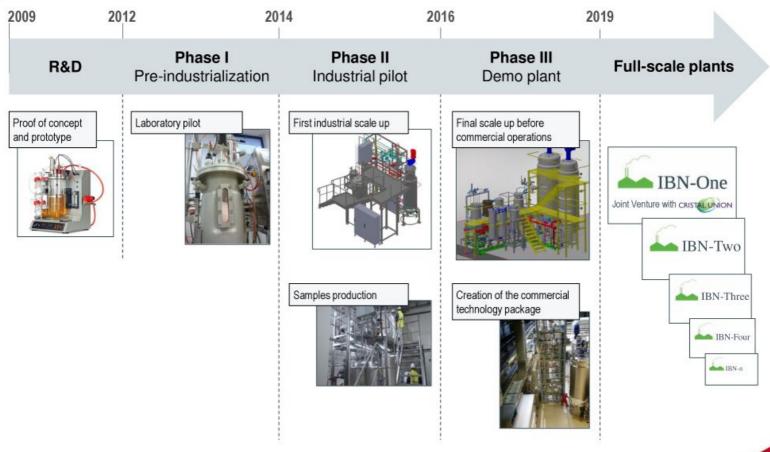
Purification

Combination of proven petrochemical modules

- Simple
- Robust
- Cost efficient



A technology approaching commercial maturity



Evry: Headquarters, R&D, lab piloting

Evry 55 employees



 Unique technology platforms oriented toward gaseous fermentation





Pomacle



- ▶ 10 tons/yr capacity
- ▶ €10.5m program
- ▶ €5.2m public financing
- Consortium with ARKEMA and
- Up and running since Nov. 2014
- ► Operated by ard a cristalunion affiliate
- Purified isobutene shipped to numerous industrialists
- ► Conversion into e-gasoline for ∰
- ➤ Yield > 70% of commercial target

Pomacle: Industrial pilot



Leuna: Demo plant

Leuna

- ► Capacity: 100 tons/yr
- ► CAPEX: €10m
- ▶ €5.7m public financing
- €4.4m bank loan 🚾 🚰
- Engineering done by Linde
- Construction completion expected Q3 2016
- ► To be operated by Fraunhofer
- ► First ton expected Q4 2016



Champagne region

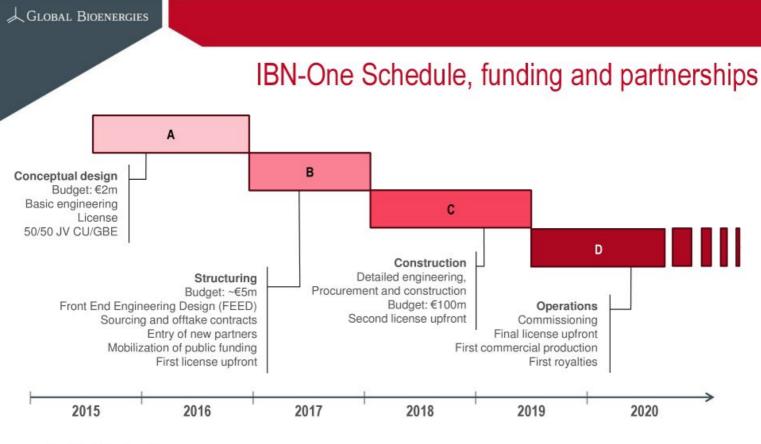




First commercial plant



- 200Kt sucrose are converted into 50Kt gaseous, low purity isobutene
- The purification unit isolates isobutene from surrounding fermentation gases
- 3 Liquid high purity isobutene (99.7%) storage and shipping for chemical applications
- Part of the production is converted on site into high performance drop-in biogasoline



Public funding:

— €9m reimbursable advances from the French Governmental Investissements d'Avenir program shared between IBN-One and Global Bioenergies over 2016-2019





Partnership with Cristal Union and L'Oréal

CRISTAL UNION



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Applications

Butyl rubber

1.0 Mt



Lubricants and additives

0.8 Mt



Organic glass (Plexiglass®)

0.4 Mt



Specialty chemicals

(paints, cosmetics...)

0.3 Mt



First market: chemistry and materials

High purity Isobutene price



- A vast panel of applications from rubbers to cosmetics
- ► Market growth: +4% CAGR expected between 2015 and 2020

Second market: renewable gasoline

- ▶ First wave of biofuels since 2000 in the USA and Europe:
 - 300 plants produce 50 million tons of ethanol
 - 10% maximum blending in gasoline (« blending wall »)
- Second wave of biofuels expected to increase blending from 10% to 20%
- ▶ Requirement for a « drop-in » biofuel, i.e. having no blending limitation
- Only two technologies:
 - Isobutene → Isooctane (Global Bioenergies)
 - Isobutanol (Butamax/Gevo)
- ► The perspective for numerous plants



Partnership with

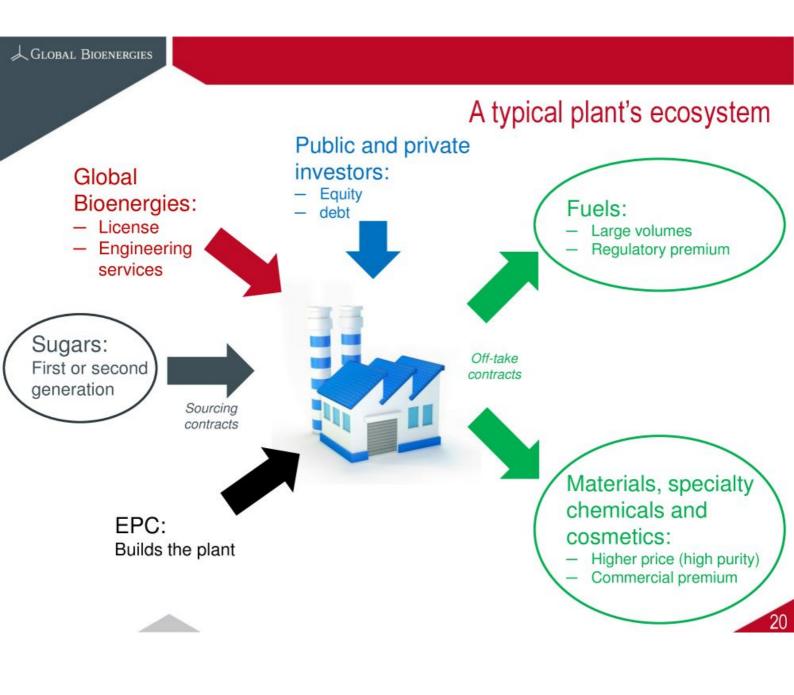


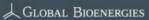
- Audi aims to produce renewable low impact gasoline ('e-gasoline')
- Audi will be the first car manufacturer to offer its clients the possibility to drive 100% on an alternative fuel
- A system of offsets:
 - Audi's client purchases standard oil-derived gasoline at a petrol station
 - The client's car sends a signal to Audi's headquarters
 - Audi produces the equivalent amount of e-gasoline and delivers it to a fuel depot where it can be used by other consumers
 - Audi's client has thereby indirectly consumed e-gasoline
- This requires a 'drop-in', ready-to-blend fuel which explains Audi's choice of Global Bioenergies' isooctane

Third market: bio jetfuel

- Global jetfuel market: 120 million tons
- Bio-jetfuel not existing commercially at present
- High technical and regulatory constraints
- Limited competition:
 - Isobutene → Jetfuel (Global Bioenergies)
 - Palm oil hydrogenation (Neste)
 - Farnesane (Amyris)
 - Alcohol to Jet (Gevo)
 - Fischer-Tropsch (Fulcrum)
- Strong will from the aviation industry → mandates associated to tax incentives expected in the mid-term







Economic model of a US chemicals plant

Costs	m\$/yr	Sales	m\$/yr
Feedstock 384Kt industrial grade sugar ¹	108	High purity isobutene ²	
Capex 206M\$ linear amortization over 15 years	13.7		182
Opex Wages, consumables, utilities	23.7		
License (5% of sales)	9.1		
Total	154.5	Total	182

Average values 2007-2014

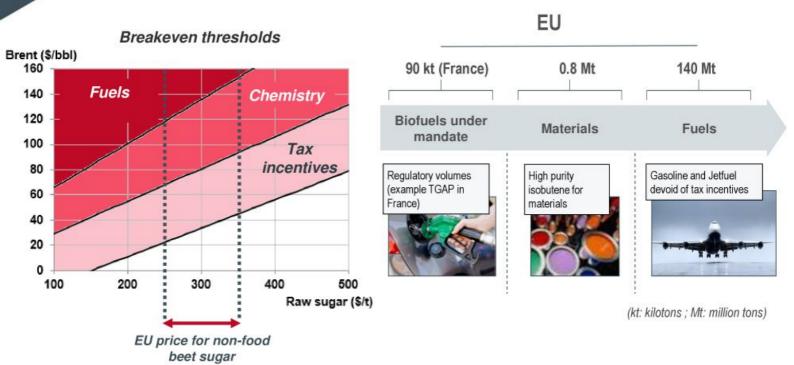


Raw margin (5% license included)	15%	
IRR* (Internal Rate of Return)	18%	
NPV* (Net Present Value)	170M\$	

^{* 10%} discount rate, 2% inflation, 30 Years duration, no terminal value

1: 280 \$/t – US fermentable sugar cost derived from ethanol prices – 2007-2014 average – Bloomberg and GBE calculations 2: 1820 \$/t – Argus DeWitt - 2007-2014 average

Generic EU plant - profitability study



- ▶ Drop-in biofuels (EU mandate) + high purity isobutene
- ► Profitable in the 60-80\$/barrel range, depending on sugar price hypothesis and country specific tax incentives

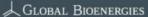
Business development targets

- European sugar producers
 Additional outlets to compensate the predicted overproduction resulting from of the end of quotas
- ► US starch producers

 Additional outlets to compensate the contraction in glucose demand resulting from global move to low-carb diet
- Scandinavian and North American pulp and paper producers Additional outlets to compensate the collapse in paper demand
- Chemical manufacturers and brand owners
 Renewable materials to obtain a « green premium »
- ► Fuel distributors
 Drop-in solutions to overcome the 10% ethanol blend wall

The 'commercial phase' is starting now

- ▶ Increase in industrial credibility resulting from Leuna and IBN-One
- ▶ Numerous incoming calls from prospects in various locations
- ▶ 5 concrete business opportunities in North America. Short term objectives:
 - First term sheet on a plant construction project
 - Intentions from potential off-takers
 - Progresses with government bodies on the financing (loan guarantees...)



Collaborations with industrialists

Since 2011



France's #2 sugar and ethanol producer

Shareholder and Partner in IBN-One JV Since 2012



Audi

Leading German car manufacturer

Collaboration on 'e-gasoline' development

Since 2013



France's #1 chemicals company

Collaboration on methacrylic acid Since 2016

L'ORÉAL

World's #1 cosmetics company

Collaboration on cosmetic applications of Isobutene

Since 2016



Leader in Specialty fuels

Collaboration on isooctane

Test samples shipped to numerous industrialists



World's #1 Butyl rubber manufacturer



Clariant, European leader in specialty chemicals



France's LPG industry consortium, gathering Butagaz, Primagaz...

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Management team



Marc Delcourt



Macha Anissimova Chief Scientific Officer



François-Henri Reynaud Chief Financial Officer



Frédéric Pâques Chief Operations Officer



Thomas Buhl Head of Business Development



Bernard Chaud Head of Industrial Strategy



Jean-Baptiste Barbaroux Head of Corporate Development



Dr. Richard E. Bockrath VP Chemical engineering Former Technical Director at DuPont

Vice presidents



VP Metabolic engineering 25 years at DuPont. Received ACS award in 2007



VP Investor Relations Former Head of ECM-Origination at Berenberg Bank

Claudia Erning



James lademarco VP Business Development Former VP Bio-based

chemicals at Royal DSM

Board of Directors



John Pierce – Chairman of the Board

Leading American figure of the industrial biology sector,
former Chief Bioscientist of BP



Marc Delcourt – Co-fonder and CEO

Entrepreneur with a scientific background. Has founded and managed industrial biotechs since 1997



Philippe Marlière – Co-founder and President of the SAB Visionary scientist. Has pioneered the translation of biology into industrial applications



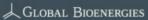
Sébastien Groyer – Partner at Seventure Partners

Has participated in the investment, administration, market
launch or takeover of about 20 innovative companies



Karine Lignel – Director at CM-CIC Investissement A trained engineer active in Venture Capital since 2000

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R&D first axis: diversification of resources

1st Generation



Cereals (glucose syrup)



Sugar beets (sucrose)



Sugar cane (sucrose)

Process validated on the two main industrial sugars

2nd Generation







Straw, wood and bagasse





Process validated in the lab Glucose (C6) / Xylose (C5)

9 active collaborations

3rd Generation



Industrial wastes



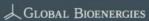
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Internal projects

Collaboration with LanzaTech •

Cost of resource:

Economic and environmental potential:



R&D second axis: diversification of products

Butadiene

In collaboration with



Tires



Plastics

2.0 Mt



Rubber (non-tires)

2.0 Mt



Nylon & others

1.5 Mt



10Mt market +3% CAGR

Propylene

Plastics

58 Mt



Foams

6 Mt



Solvents

7 Mt



Others

19 Mt



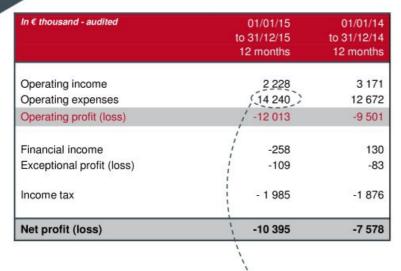
3-5

90Mt market +5% CAGR

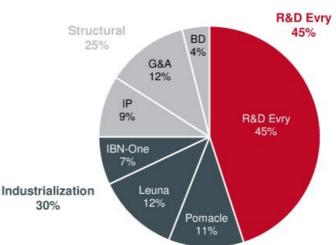
Sources: Argus DeWitt, Company, IHS, SRI, ICIS

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Group P&L









Group Balance Sheet

Assets (€ thousand)	31/12/15	31/12/14
Intangible assets	106	137
Assets	7 230	3 721
Financial assets	142	110
NON-CURRENT ASSETS	7 478	3 968
Inventories, receivables, prepaid expenses	4 313	4 922
Cash	10 418	15 658
CURRENT ASSETS	14 731	20 579
TOTAL ASSETS	22 209	24 547

Liabilities (€ thousands)	30/12/15	31/12/14
Capital	37 959	36 148
Retained earnings	-19 665	-12 087
Profit (loss)	-10 395	-7 578
EQUITY	7 899	16 483
PROVISIONS	30	28
Conditional advances and loans	10 440	4 162
Trade payables and related accounts	3 181	2 395
Other debts	660	1 479
PAYABLES	14 281	8 036
TOTAL LIABILITIES	22 209	24 547

Cash in hand as of 01/01/16: €10.4m (audited), strengthened in January 2016 by a €6.5m private placement

CM-CIC 11.4% Seventure 25.7% Industrials 7.1% Institutionals 20.9% Philippe Marlière 11,3% Total free-float: 39.9% Individuals 12.3% Marc Delcourt 11,3%

Existing shares as at 30/05/16: 3 175 128 Dilutive instruments (stock-options, equity line...): 365 710

Fully diluted: 3 535 838

Equity

Financial analysts		
Gilbert Dupont (Paris)	Edison (London)	
ODDO (Paris)	Baader (Munich)	
Invest Securities (Paris)		







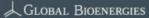
Average daily liquidity			
2012	€16 k		
2013	€32 k		
2014	€77 k		
2015	€96 k		
2016 YTD	€93 k		



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Summary

- Global Bioenergies intends to become a pillar of the energy and environmental transition
- Renewable hydrocarbons: mature technology supported by top-level industrialists facing surprisingly small competition
- Drivers:
 - Environmental: reduction of CO₂ emissions
 - Energetic: preparation of the "after-oil" in a timely rebalancing market
 - Strategic: energy independence
 - Economic: re-industrialization of rural areas
- ▶ The 2013-16 phase mostly focused at scaling-up the process
- ▶ Next 2017-19 phase mostly dedicated to commercialization of the process

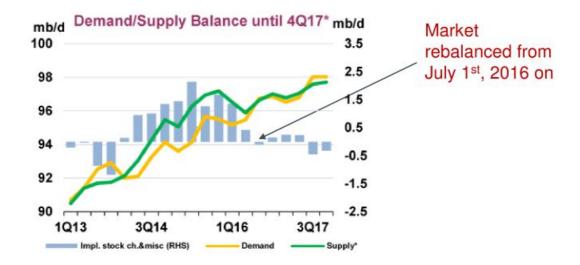


An intense newsflow expected in the short term

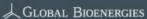
- 1 Leuna
 - Start-up of production
 - Production of a first large batch of e-gasoline for Audi, first cars on the roads
 - Off-take from various industrialists
- 2 IBN-One
 - Financing to run the basic engineering phase
 - First off-take agreements
- 3 Concrete emergence of a commercial project in North America
- 4 Numerous agreements with industrial leaders

Appendix

Oil market (1/2): IEA says oil glut has ended



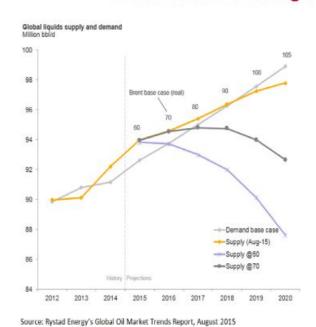
► The International Energy Agency (IEA) monthly report published on June 14, 2016 confirms that the oil market is rebalancing



Oil market (2/2): Rystad Energy predicts a massive shortage in 2017-18

Feeling the Pinch Global capital spending on oil-andgas exploration and production \$800 billion 700 600 500 400 300 200 100 0 Note: 2015 and 2016 figures are estimates. Source: Rystad Energy

THE WALL STREET JOURNAL.



► The huge reduction in exploration-production investments prepares for a progressive shortage from 2017 and would lead to a strong rebound in oil price

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