

↓ GLOBAL BIOENERGIES

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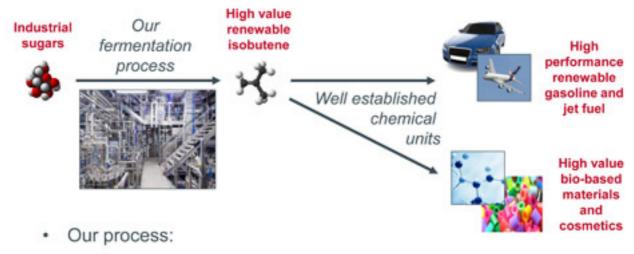
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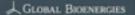
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# Our carbohydrate-to-hydrocarbon fermentation process



- Engineered bacteria based on a novel synthetic biology approach
- Fermentation process to a gas, bringing game changing operational advantages



#### **Executive summary**

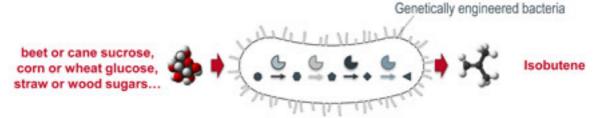
- A unique Science, based on an innovative Synthetic Biology approach. Strong IP position.
- The technology is now mature: High performances reached. Scale-up in progress.
- 3. First commercial plant at sight. Will bring GBE to breakeven.
- 4. Potential to broadly deploy the technology worldwide beyond first plant.
- Significant reduction in CO<sub>2</sub> emissions, and improvement of air quality in cities.
- Why invest now? Intense newsflow and value creation expected in the short term.

Each of these elements is explained in the next 6 slides, and then detailed in the appendix section.

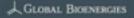


### 1. Unique Science and strong IP

 We taught bacteria to convert sugars into isobutene, a gaseous 4-carbons building-block molecule traditionally derived from fossil oil (>15 million tons/yr)



- Huge technology barrier overcome: isobutene is not produced in Nature No biological starting point... We created an <u>artificial</u> metabolic pathway, first ever.
- Fermentation to a gas brings key benefits: abrogation of product-to-strain toxicity and simple purification scheme. Now validated.
- Metabolic and chemical engineering breakthroughs covered by an IP fortress surrounding a know-how citadel.



## 2. The technology is now mature

- 2018: Major breakthroughs achieved at lab-scale on yield and productivity.
- Lab-scale 2017 performances reproduced at demo-scale.
- · First ton produced in 2017.

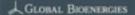




# 3. First commercial plant in sight

- IBN-One: Joint-Venture with Cristal Union
  - Engineering entrusted to Technip and IPSB
  - >€100m Capex for a 50,000 tons/year capacity
- · IBN-One progressing with fundraising plan
- · High profitability potential
  - First-of-a-kind plant means residual technology risk...
  - ...offset by first mover's advantage: high value niche markets (Cosmetics...)
- GBE intends to keep a significant equity position in IBN-One
  - → Licensing revenues + dividends would bring GBE to breakeven





### 4. Technology deployment

- · Progress and success of IBN-One will be adoption trigger:
  - High availability of sugar → Sugar players looking for new markets
  - Potential for tens of plants on the midterm in OECD to reduce carbon footprint and improve air quality in cities
- Potential for thousands of plants on the longer term with rising pressure on fossil oil resources:
  - GBE's business model based on Joint-Ventures and licensing. Final equity position in plants will depend on each specific opportunity
  - Ongoing discussion with large industrialists about a strategic alliance to help deploying the technology
- Potential to move down in the value chain and become the first Major in renewables

## 5. Environmental impact

- Life cycle analysis indicates 69% reduction in CO<sub>2</sub> emissions when compared to oil-derived gasoline.
  - → The process has the potential to reduce CO₂ emissions by up to 1 billion tons, representing several % of the global CO₂ figures
- Gasoline using isobutene-derived octane boosters produce far less particles
  - → Mexico city successfully improved its air quality based on mandatory addition of isobutene derivatives. This approach should generalize.

## 6. Why invest now?

- The golden era for renewables is coming:
  - Trends: Oil availability down, sugar availability up
  - Citizens and States now expect concrete green solutions
- The company is at the tipping point between technology development and commercial deployment. Value of this new stature not expressed yet in stock price.
- An intense newsflow expected on the short term:
  - IBN-One moving forward: off-take intentions, new investors joining in...
  - Strategic alliance to launch worldwide deployment of the IBN process
  - Large deal on GBE's non-IBN assets in preparation

- ...

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Appendix 1: Our Science is unique

#### Global Bioenergies founded 10 years ago by:

- Philippe Marlière, a visionary scientist, and
- Marc Delcourt, a seasoned entrepreneur

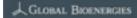
Developing a biological process to produce renewable gasoline is our mission since day 1, starting from a paper project

At that time, several companies were involved in creating biological processes to produce innovative biofuels

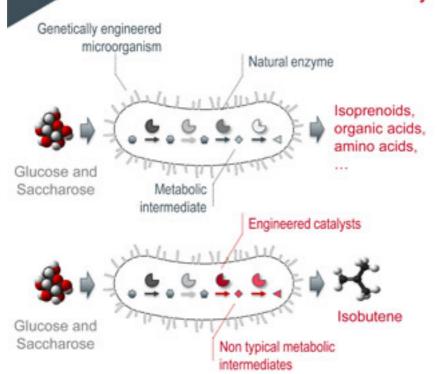
- All were targeting pathways existing in Nature, that they would improve
- All were targeting liquid products

#### Project

- · Goal: develop a biological process to produce renewable gasoline
- Upside: fermentation to a gas will bring key benefits, such as alleviation of product-to-strain toxicity and simplification of purification scheme
- Means: teach bacteria how to convert sugars into isobutene, a gaseous
   4-carbons molecule easily convertible into high-performance gasoline
- Technology barrier: isobutene is not produced in Nature No biological starting point...
- Solution: a new synthetic biology approach combining metabolic engineering and protein engineering



## A new synthetic biology approach



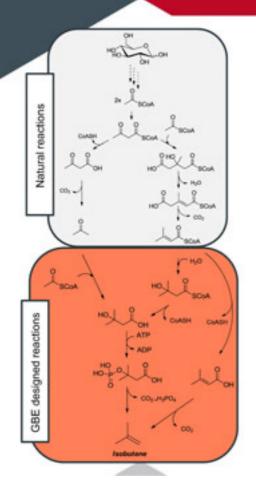
#### Classical metabolic engineering approach:

introduce, in a well domesticated microbe, a cascade of natural biochemical reactions, in order to produce the compound of interest

#### Global Bioenergies' approach:

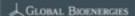
introduce in the microbe a cascade of biochemical reactions including non naturally occurring reactions fostered by engineered catalysts designed by Global Bioenergies

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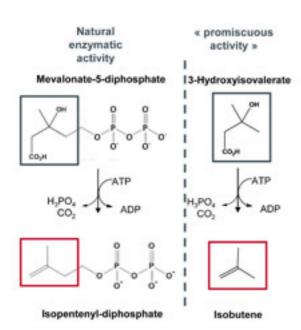


# Design of several metabolic pathways to IBN

- Upstream segment: natural reactions, but core metabolism was completely rewired in order to increase yields beyond the limits of current production strains (see details in WO2013007786)
- Downstream segment: non naturally occurring reactions catalyzed by engineered bio-catalysts



# Generating new enzymatic reactions (1/2): lead discovery



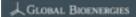
#### An approach based on analogies

- Identify enzymes whose product share structural properties with IBN or intermediate to IBN
- Test for potential activity for IBN (or intermediate to IBN) production by so called "promiscuous activity"
- Identify "leads" (enzyme with desired activity)

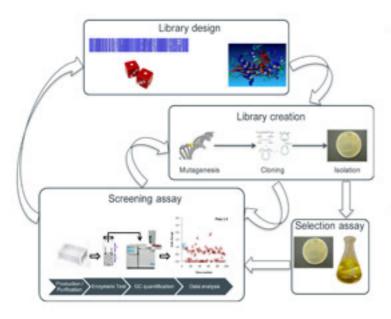
#### The growing potential of the strategy

Back in 2008: analogies identified by eye, and tests conducted on a few dozens of candidate enzymes (example on the left)

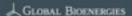
2017-2018: computational identification of candidates and tests conducted on thousands of candidate enzymes chosen by computational approaches, encoded by synthetic DNAs at continuously decreasing costs



# Generating new enzymatic reactions (2/2): high-throughput enzyme engineering



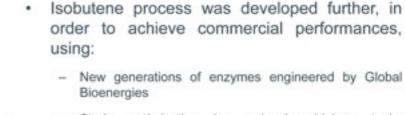
- 2009-2012: Global Bioenergies develops its own core technology for enzyme engineering: a High-Throughput Screening (HTS) platform based on an automated gas chromatography readout. The first engineered catalysts (improved "leads") are produced
- 2018: An integrated platform combines the potential of HTS and computational design, to deliver new bio-catalysts with high activity, sustaining the high performances of the isobutene production process



#### Development of the isobutene process at the lab scale



1L Fermenter

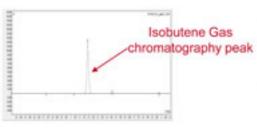


fermenter

 Strain optimization by molecular biology tools, enhanced by "Omic" approaches (transcriptomics, proteomics, metabolomics)

A prototype bacterial strain containing all the genes encoding for each enzyme of one of the pathways was generated in 2011 and led to a detectable level of renewable isobutene in a 1L

 A fermentation platform of 34 bioreactors (1L to 42L) for analysis, coupled to a powerful analytic platform (HPLC, GC, MS, and LC-MS)



## A complete IP fortress...

- Global Bioenergies' metabolic pathways to IBN are extensively IP protected
- Patents on new enzymatic reactions, enzyme variants operating these, and processes using these
- We today have exclusive rights on more than 35 patent families either owned, co-owned, or exclusively licensed

#### ... with a know-how citadel

 Fermentation is a Cuisine-like field where black art is everywhere, because it is based on multiparametric recipes combining microbiology and chemical engineering L GLOBAL BIOENERGIES

Appendix 2: A mature technology



# Yield performances today

· Stoechiometry says:



	Yield (Kg of sugar necessary to produce 1 kg of isobutene)	Comment
Stoechiometric	3	
Final target	3.8	A part of the sugar is necessary for bacterial growth and maintenance
2011	> 1.000.000	Early strains were working very poorly
2018	< 5	Incremental progresses still ongoing to get closer and closer to the final target.



## Renewable gasoline: collaboration with

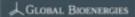


- Isobutene produced at Demo plant converted into isooctane and ETBE
- A mix containing in total 34% renewable content (ETBE + isooctane) was produced and tested on the Montlhéry circuit using a normal Audi car
- · The mix fulfilled the European EN228 gasoline norm and could thus be sold and used in any standard gasoline car
- · France recently added Global Bioenergies' isobutene derivatives in the list of biofuels eligible to tax incentives

Watch the video







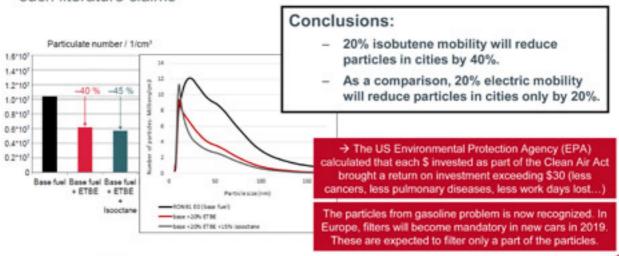
# Life cycle analysis: 69% reduction in CO<sub>2</sub> emission

- ETBE was studied by EVEA, an independent company specialized in life cycle analysis
- Conclusion of this preliminary analysis was that it would produce 69% less CO<sub>2</sub> if compared to fossil gasoline when produced in a commercial-scale plant
- Rule of thumb calculation: for each ton of fossil gasoline substituted by renewable gasoline, two tons of CO<sub>2</sub> emissions are saved
- Study will need to be redone once IBN-One, the first commercial plant, up and running



#### Massive reduction in particles emission

- Literature says isobutene derivatives are non particulogenic octane boosters, outperforming the incumbents, aromatics
- · Mexico City already massively used isobutene derivatives to improve its air quality
- We entrusted FEV, the main engine testing specialist, with the mission to confirm such literature claims

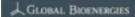


#### Achievements 2014-18

- Improve the strain performances dramatically (engineer enzymes and pathways, rewire the core metabolism, cut side leaks, define operating conditions...)
- Scale the process up from 1 to 5,000L: design, build and operate a pilot and a demo plant
- Define and reduce to practice the downstream processing unit produce and purify isobutene batches
- Convert isobutene into isooctane, ETBE, bio-Jetfuel and emollients for cosmetics
- · Perform engine and road testing

 Prepare commercial scale exploitation by designing a first commercial plant together with EPCs L GLOBAL BIOENERGIES

Appendix 3: First commercial plant in sight



# Moving to commercial scale exploitation

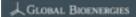
IBN-One, the first commercial plant project, is on its way.

Global Bioenergies' main milestone today is to bring it to life.

#### IBN-One: Rationale

- IBN-One is today a 50-50 Joint-Venture between Global Bioenergies and Cristal Union
- Cristal Union:
  - €2.5b in revenues

- #4 in the sugar industry in Europe
- · High availability of sugar because of the end of the European quota system
  - → Sugar players are looking for additional markets
- Global Bioenergies' process is a bridge to large existing markets
- IBN-One's mission is to finance, build, and exploit the first commercial plant based on Global Bioenergies' process



## IBN-One: where are we today?

- GBE and CU already invested €1m each in the project
- The French State (Investissements d'Avenir) provided complementary financing
- · Engineering: preliminary studies have been completed by

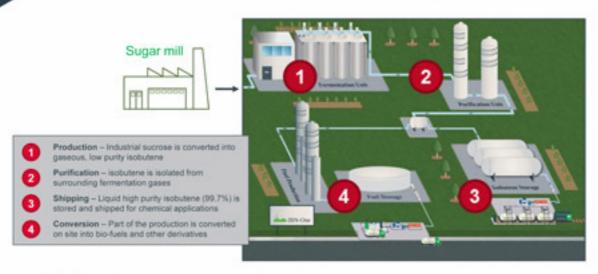




- Regulatory context: Isobutene derivatives are now in the list of biofuels eligible to tax incentives
- Successful business development efforts to identify niche markets associated to high selling prices



#### IBN-One: Artist's view

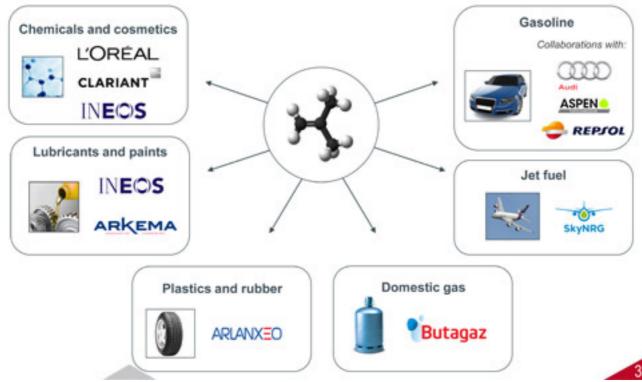


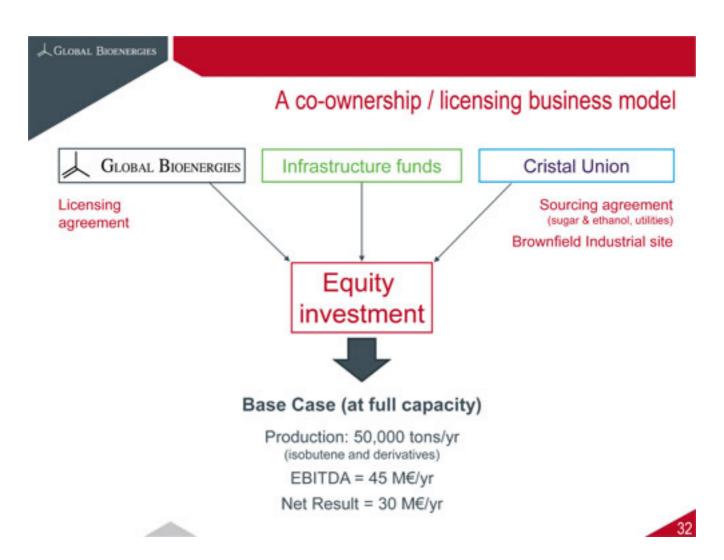
#### · IBN-One will produce several products:

- Biofuels (such as full-Renewable ETBE, to be blended in gasoline streams, or Sustainable Aviation Fuel, to be blended in kerosene)
- Isobutene derivatives for the chemical and cosmetics industries
- High-purity isobutene, to be converted by clients into high-value end-products



# Ecosystem of expected off-takers for IBN-One and future plants: biofuels and more...





IBN-One: conclusion

· IBN-One is a specific case:

- High profitability in base case scenario due to first-mover's advantage
- Global Bioenergies plans to invest in IBN-One and to remain a significant shareholder on the long term (25+%)
- · Dividend will add to licensing revenues
- Revenues range from €13m/yr in base case scenario, up to €20m/yr in the best case scenario with high premium niche markets delivering more profits

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Appendix 4: Potential to largely deploy the technology



## Deployment path

- 1. IBN-One up and running Commercial Flagship
- 2. Have several other Isobutene commercial plants emerging
  - JV/Licensing business model

- Partners from the upstream (sugar and other agri players) or downstream (chemical companies using isobutene as a feedstock, oil players...)
- Equity investment in JVs to be adapted to each opportunity
- Worldwide deployment of the technology through a strategic alliance with an Industrialist (EPC for example)



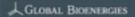
#### **Business Overview of EPCs**

- EPC: Engineering Procurement and Construction large corporations involved in the build-up and maintenance of plants.
- Key players: Bechtel, Halliburton, TechnipFMC, Linde, ThyssenKrupp, Neste Engineering Solutions...
- · Currently develop technology licensing as part of their growth strategy:
  - Broad global business development outreach
  - Provide technical and financial guarantees on technologies
  - Synergistic with their core business units



#### Rationale for a strategic alliance with an EPC

- Geographic exclusivity for site-specific upstream design package for new Isobutene plants → will place the EPC in the pole position for the further construction deals
- · Counterpart of such privileged situation:
  - EPC to give access to its licensing capabilities and teams
  - EPC to fund GBE on the short and mid term



## Longer vision: going down the value chain

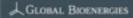
- Technology licensing will make the company profitable
- Becoming a production partner, by investing in the JVs, will bring additional value – similar to oil Majors having stakes in oil fields
- However: A large part of the value lies in Applications and Products

Opportunity: Global Bioenergies to become a product company to seize more value

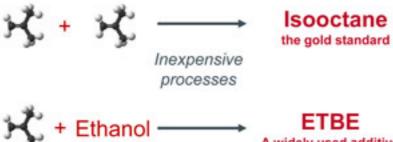
- Organizing the market access will be the next move:
  - Create a centralized trading entity buying the IBN to avoid competition between isobutene plants
  - Build the BtoB consumer commercial network. Construction of the ecosystem in progress
  - BtoC distribution and branding remains out of reach, except specific options under evaluation

Progressive downstream integration to position a Global Bioenergies as the first Major in renewables L GLOBAL BIOENERGIES

Appendix 5: Large reduction in CO<sub>2</sub> emission and improvement of air quality in cities



## Largest Product Opportunity : Renewable gasoline



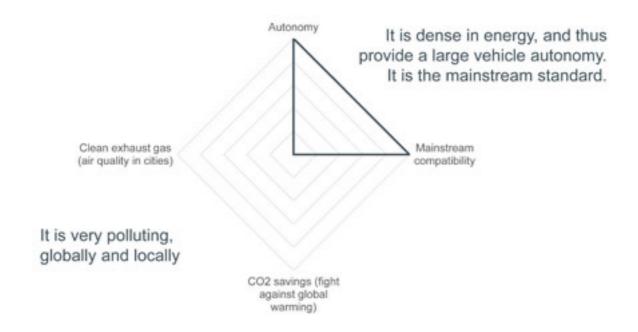
- Octane rating 100
- Blendable up to 35%
- No/low emission of particles
- A widely used additive
- Octane rating 110
- Blendable up to 23%
- No/low emission of particles

Business opportunity: to replace aromatics\* as gasoline octane boosters in urban areas

\* Aromatics are the incumbent octane boosters, at the origin of ultrafine particles: #1 health issue of gasoline

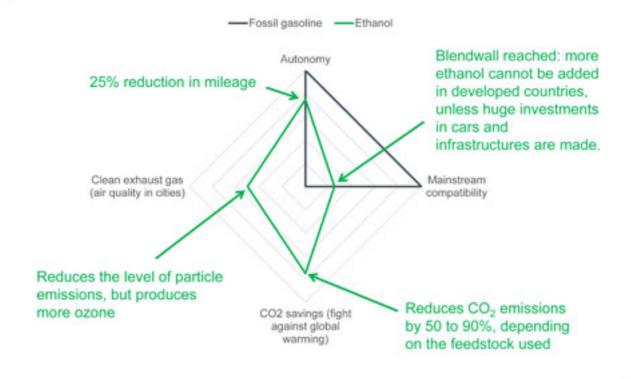


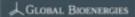
## Fossil gasoline



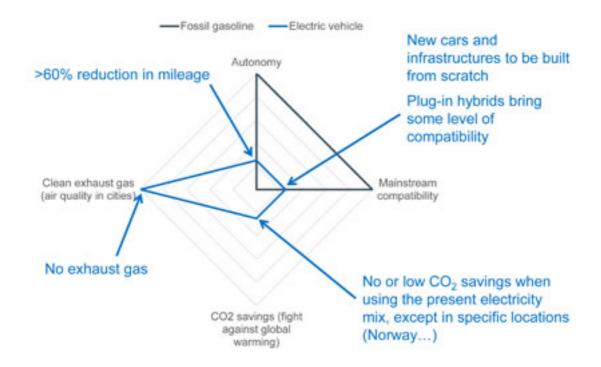


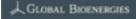
#### Ethanol: a good substitute, now at its limits in OECD



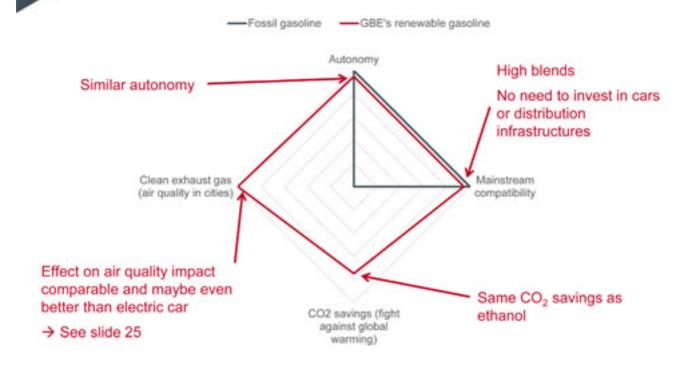


### Electric car: a good way to improve air quality in cities



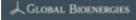


### Renewable gasoline: combines all advantages



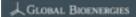
# Metrics

Production Capacity	2,000 plants	10,000 plants	
Production (million tons)	100	500	As a reference, present gasoline market is 1,000 million tons per year. Jet fuel is 200 million tons.
CO <sub>2</sub> savings (million tons)	200	1,000	World total CO <sub>2</sub> emissions are 37,000 million tons
Land surface (million hectares)	40	200	World arable land is 1,400 million hectares.  First generation crops can be used for a large number of plants, but second generation will be neccessary to avoid weighing on food supply chains

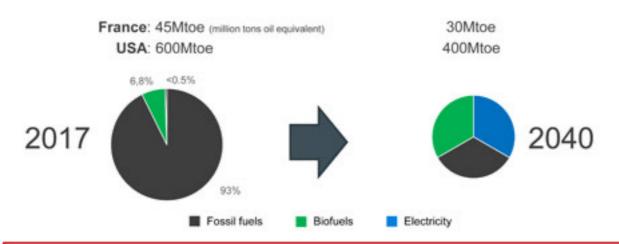


## Diversifying the feedstocks





# Vision for road transport in France and in the USA



#### **Transition Pillars**

Consumption reduction (better cars, shared transportation...)
Biofuels deployment

Increase in renewable electricity, new infrastructures, grids

#### Impact

Oil consumption down 75% CO<sub>2</sub> emissions down 60% Particles down >90% L GLOBAL BIOENERGIES

Appendix 6: Who are we today?

# A seasoned management team...





#### ...backed by a hands-on Board of Directors



John Pierce - Chairman of the Board

Leading American figure of the industrial biology sector, former Chief Bioscientist of BP



Marc Delcourt - Co-fonder and CEO

Entrepreneur with a scientific background. Has founded and managed industrial biotechs since 1997



Board of Directors

Philippe Marlière - Co-founder and President of the SAB Visionary scientist. Has pioneered the translation of biology

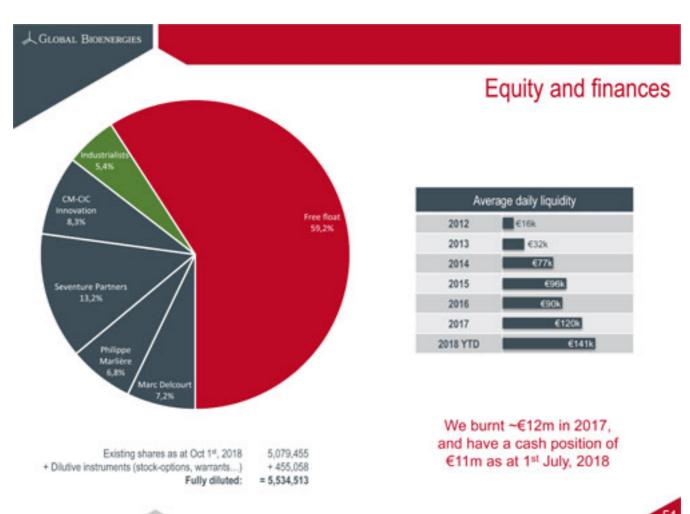
into industrial applications



Sébastien Groyer – Partner at Seventure Partners
Has participated in the investment, administration, market
launch or takeover of about 20 innovative companies



Karine Lignel – Director at CM-CIC Investissement A trained engineer active in Venture Capital since 2000





A concrete, mature and scalable solution to reduce global and local pollution arising from road and air mobility